

Kompass Canada

FILE DESCRIPTION

Kompass Canada is a directory file that provides business information, including name, address, telephone number, executive names, and industry and product listings, for 6,427 Canadian companies. Industry and product listings are searchable and displayable using the KOMPASS WF.9 coding system in English, German, French, Spanish, and Italian. The database covers establishments in the business-to-business sector with an emphasis on manufacturing, industrial, and associated service sectors.

SUBJECT COVERAGE

KOMPASS Canada covers over 6,000 Canadian companies; most records include names of key executives, directors, and managers, along with their positions. Information on each company usually includes the following:

- Company Name
- Address
- Description of Business
- Fax Number
- Import/Export Indicators
- Industries, Products, and Activities
- Languages Spoken
- Number of Employees
- Sales or Revenue
- Senior Executives
- Telephone Numbers
- Telex
- Trade Name

Additionally, information on a company may include:

- affiliated companies
- parent company
- agents
- agent countries
- subsidiary companies
- branch offices
- and trademarks

TIPS

USE FILE 594

to find company information on over 6,000 Canadian companies.

USE /CO OR CO=

to search for companies of interest.

USE PX=

to link product activity with product name or code.
S PC=20500(S)PX=PRODUCER

USE PRODUCT CODES

for precise retrieval of products.

EXPAND PC= to show the 7-digit product codes.

DIALOG FILE DATA

Inclusive Dates: Current

Update Frequency: Annual

File Size: 6,427 records as of October 2006

CONTACT

KOMPASS CANADA is produced by Kompass International Neuenschwander SA with data provided by the local franchisee. Questions concerning file content should be directed to: :

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SAMPLE RECORD

DIALOG(R)File 594:KOMPASS Canada 2003/Jul
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/CO,CO= 02006294 SUPPLIER NUMBER: 015693
LES PAPIERS PRP INC.
1305 De Montmorency
CY=,CN=,ZP= Montreal, PQ H3K 2G3
Canada

CU= REGION/PROVENCE: PQ
CN= COUNTRY: Canada

TE= TELEPHONE: 1 514 989-1878
FAX: 1 514 989-1413

/DE DESCRIPTION OF BUSINESS
Activities
Manufacturer/converter of paper. The Company produces cash rolls from paper product.

PD=,PY= RECORD HAS 46 PRODUCT(S)
DATE OF RECORD CHANGE: 20020516

EM= APPROX. NO. EMPLOYEES: 14
FINANCIAL INFORMATION
Approx.Sales: 2,000,000 (Canadian Dollar)
This is a HEADQUARTER

BA= Banks: NATIONAL BANK OF CANADA
YR= DATE ESTABLISHED: 1999
AGENT COUNTRY: Canada

PO=,NM= MANAGEMENT
Assistant Vice President: Mainville, Diane

IC=,IN INDUSTRY
25 Wood and cork products (Producer)
27 Cellulose, paper, board and their products (Producer)
30 Plastic products (Producer)
45 Machinery and equipment for mining, quarrying and stoneworking, oil and gas extraction, cement, clay, ceramics and glass industries machinery and equipment. Road making, building, offshore and underwater machinery and equipment. Mechanic (Producer)
49 Watches, clocks and jewellery. Costume jewellery. Smokers' requisites. Models for trade. Souvenirs and religious articles. Wigs and brushes. Advertising and display articles. Games, toys and musical instruments. Vending machines. Office (Producer)

PC=,PN=,DE PRODUCTS
25140 Wood chips, wood wool and fibres, sawdust (Producer)
2514014 Wood fibre products, insulating (Producer)
27300 Wrapping, crepe and impregnated paper (Producer)
2730017 Paper, crepe (Producer)
2730047 Paper for gift wrapping (Producer)
27400 Paper and paper rolls for technical use (Producer)
2740023 Paper for filters (Producer)
2740041 Paper rolls, non-printed, for office machinery (Producer)
2740042 Paper rolls and tapes, non-printed, for telegraphic apparatus (Producer)
2740044 Paper rolls and tapes for teleprinters (Producer)
2740046 Paper for the building industry, non-printed (Producer)
27540 Wallpaper and paper backed wall coverings (Producer)
2754012 Wallpaper, embossed (Producer)
27600 Cardboard (Producer)
2760012 Cardboard, lined (Producer)
2760014 Cardboard, coated (Producer)
(Product list shortened in this sample record)

OTHER COMPANY INFORMATION

ADDITIONAL INFORMATION

SIC Codes: 2679
NAICS Codes: 322298

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	—	—	All Basic Index Fields	Word	S PAPER
/CO	CO	CO (32)	Company Name ¹	Word	S LES(W)PAPIERS(W)PRP?/CO
/DE	DE	—	Description of Business and Product Names ^{2,3}	Word	S PAPER(W)PRODUCT?/DE
/IN	IN	—	Industry Name	Word	S PAPER/IN
/PN	PN	—	Product Name ¹	Word	S GIFT(W)WRAPPING?/PN

¹ Searchable in the Basic Index and in the Additional Indexes.

³ Product names are searchable in English, French, German, Italian, and Spanish. Also searchable in the Additional Indexes using PN=, NP=, PK=, ND=, and NR=.

² The DE code displays the Description of Business text only; not all records contain a description of business.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	A1	—	Street Address		
—	AZ	—	DIALOG Accession Number		
BA=	BA	—	Bank Name	Phrase	S BA=NATIONAL BANK OF CANADA
CN=	CN	CN (22)	Country Name	Phrase	S CN=CANADA
CO=	CO	CO (32)	Company Name ¹	Phrase	S CO=LES PAPIERS PRP?
CU=	CU	CU (22)	Province	Phrase	S CU=PQ
CY=	CY	CY (22)	City	Phrase	S CY=MONTREAL
DT=	DT	—	Document Type	Phrase	S DT=COMPANY
EM=	EM	EM (17)	Number of Employees ⁴	Numeric	S EM=30:40
—	FX	FX (28)	Fax Number		
IC=	IC	—	Industry Code	Phrase	S IC=27
LA=	LA	—	Language	Phrase	S LA=ENGLISH
ND=	ND	—	Nome del Prodotto (Italian)	Phrase	S ND=CELLULOSA?
NM=	NM	—	Management Name ⁵	Word & Phrase	S NM=MAINVILLE, DIANE S NM=MAINVILLE?
NP=	NP	—	Nom du Produit (French)	Phrase	S NP=CELLULOSE?
NR=	NR	—	Nombre del Producto (Spanish)	Phrase	S NR=CELULOSA?
PC=	PC	—	Product Code ⁶	Phrase	S PC=2730017
PD=	PD	—	Date of Record Update	Phrase	S PD=20020516
PK=	PK	—	Produkt Namen (German)	Phrase	S PK=KREPPAPIER?
PN=	PN	—	Product Name (English) ¹	Phrase	S PN=PAPER, CREPE
PO=	PO	—	Management Position ⁵	Word	S PO=ASSISTANT
PX=	PX	—	Product Import/Export Activities	Phrase	S PX=PRODUCER
PY=	PY	—	Year of Record Change	Phrase	S PY=2002
RT=	RT	—	Record Type	Phrase	S RT=DIRECTORY
TE=	TE	TE (32)	Telephone Area Code	Phrase	S TE=514
UD=	—	—	Update	Phrase	S UD=9999
YR=	YR	—	Year Incorporated	Phrase	S YR=1999
ZP=	ZP	ZP (17)	Postal Code	Phrase	S ZP=(H3K 2G3)

⁴ Number of Employees is searchable as complete numbers, rounded down to the two left-most significant digits. Use the colon range-searching feature or numeric operators (<, >, >=, <=) to search a range of values.

⁶ Product codes are cascaded and may also be searched at the 2-, 5-, and 7-digit levels (e.g., S PC=21; S PC=21100; S PC=2110018).

⁵ Displays the entire Management section, including Management Name and Management Position.

SPECIAL FEATURES

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK online.

SORT	CN, CO, CU, CY, EM, PD, TE, ZP	SORT S2/ALL/TE PRINT S3/5/ALL/ZP
RANK	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK CO

PREDEFINED FORMAT OPTIONS

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	--	Full Record except Industry/Product Codes and Numbers
3	Medium	Company Name, Address, Telephone, Description of Business, and Industry/Product Codes and Names
4	--	Company Name, Industry/Product Codes and Names
5	Long	Full Record (except Other Information) in Different Languages
6	--	Company Name and Date of Record Change
7	--	Company Name, Address, Telephone Number, Industry/Product Codes and Names
8	Short	Company Name, Address, Country, and Telephone Number
9	Full	Full Record in Different Languages
10	--	National Address (excludes country)
20	--	International Address (includes country)
24	--	Company Name, Industry/Product Codes and Names
25	--	Full Record (except Other Information) in German
27	--	Company Name, Address, Telephone Number, Industry/Product Codes and Names
29	--	Full Record in Different Languages
34	--	Company Name, Industry/Product Codes and Names
35	--	Full Record (except Other Information) in French
37	--	Company Name, Address, Telephone Number, Industry/Product Codes and Names
39	--	Full Record in Different Languages
44	--	Company Name, Industry/Product Codes and Names
45	--	Full Record (except Other Information) in Spanish
47	--	Company Name, Address, Telephone Number, Industry/Product Codes and Names
49	--	Full Record in Different Languages
54	--	Company Name, Industry/Product Codes and Names
55	--	Full Record (except Other Information) in Italian
57	--	Company Name, Address, Country, and Telephone Number
59	--	Full Record in Different Languages
K	--	KWIC (Key Word In Context) displays a window of text; may be used alone or with other formats

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

REPORT	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width.	REPORT S2/CO,CN,EM/ALL
USER DEFINED FORMATS	User-defined formats may be specified using the display codes indicated in the Search Options tables.	TYPE S4/CO,CN,EM,PN/1-10
TAG	TAG may be used for tagged fields.	TYPE S2/CO,CY,TE,EM/ALL TAG
DIRECT RECORD ACCESS	DIALOG Accession Number	TYPE 03015271/5 DISPLAY 01012759/CO,A1 PRINT 02000987/24

FOR ONLINE HELP:

See HELP FIELDS 594 for searchable fields; HELP FORMAT 594 for output formats; HELP LIMIT 594 for limits; HELP RATES 594 for cost information; HELP SORT 594 for sorts.