

Kompass Western Europe

FILE DESCRIPTION

Kompass Western Europe is a directory file that provides information for over 1.1 million companies in 19 European countries, with an emphasis on manufacturing, industrial, and associated service sectors.

The Kompass Western Europe file includes data about companies from the following countries: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Monaco, Netherlands, Norway, Portugal, San Marino, Spain, Sweden, Switzerland, and the United Kingdom. Records from Liechtenstein can be accessed using S CU=FURSTENTUM LIECHTENSTEIN.

The file uses the Kompass WF10 detailed classification system consisting of product and service descriptions and corresponding codes. See the Related Search Aids section for more information. Product names are searchable and displayable in the file in English, German, French, Spanish, and Italian. Most records include standard business information, including names of key executives with their positions. Product listings have been enhanced for companies from some countries, such as Belgium, France, and Spain so that the key products are listed first. Because of this products are no longer necessarily in strict numerical order.

The key products are listed first, then the product list is separated into 'Key products and services' and 'Other products and services'.

For example, here is an Industry entry for a company from Belgium:

- 52 Building industry SUPP IMP
- 23 Textiles PROD
- 54 Municipal services SUPP
- 25 Wood and cork products PROD
- 30 Plastic products PROD
- etc...

and, another example, which has Industry:

- 25 Wood and cork products PROD
- 08 Forestry PROD
- 25 Wood and cork products PROD

SUBJECT COVERAGE

Information in each record includes:

- Company Name
- Address
- Telephone Number
- Fax Number
- Telex
- Description of Business
- Number of Employees
- Senior Executives
- Foreign Trade Status
- Products and Activities

Longer records may contain: quality assessments, export markets, email address, and financial information.

TIPS

USE FILE 590

to find directory and product information for companies in nineteen European countries.

EXPAND CN=

to view a list of available countries.

USE FT=

to search for either IMPORTER or EXPORTER.

USE PX=

to link product activity with a product name or code.

S PC=40150(S)PX=PRODUCER

USE PRODUCT CODES

for precise retrieval of products.

EXPAND PC= to show the 7-digit product codes.

DIALOG FILE DATA

Inclusive Dates: Current

Update Frequency:

Annual Each country's records are reloaded annually on a rotating basis

File Size: 1,173,913 records as of February 2008

CONTACT

Kompass Western Europe is produced by Kompass International Neuenchwander SA with data provided by the franchisees in the various countries.

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SAMPLE RECORD

DIALOG(R)File 590:KOMPASS Western Europe
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 SAMPLE RECORD NOT ACTUAL DATA

00312324 SUPPLIER NUMBER: 059405

/CO, CO=

Nordic Seafood A/S
 Soren Nordbysvej 29

CY=, ZP=

Hirtshals 9850
 Denmark

TELEPHONE: 45 98 94 15 33
 FAX: 45 98 94 52 33
 EMAIL: mail@nordicseafood.com
 OFFICE HRS: 8-17 hrs

PD=

RECORD HAS 36 PRODUCT(S)
 DATE OF RECORD CHANGE: 20051005

EM=

Approx. No. Employees: 30

SF=

This is a HEADQUARTERS

BA=

Banks: Spar Nord
 Nordea Bank Danmark

REGISTERED INFORMATION

11142384
 SE-nr: DK 11142384

AC=

AGENT COUNTRY: Denmark

FT=

FOREIGN TRADE STATUS: EXPORTER
 Export Regions: Western Europe, Central/East Europe, Scandinaviaen

FINANCIAL INFORMATION

Sales: 270,138,000 (Danish Krone)koncern
 Issued Capital: 1,230,000 (Danish Krone)

MANAGEMENT

PO=, NM=

Business Management Direktionsmedlem: Koritz Hojrup, Pearl
 business Management Direktion: Lyrup Jonson, Alex
 Financial management: Ongbjoerg, Janette
 Purchasing: Olsenberg, Larry H.
 Sales management: Olsenberg, Larry H.

TRADE NAMES

TN=

Nordic Seafood VM

INDUSTRY

IC=, /IN

09 Fish and other marine and freshwater products
 20 Food and tobacco

PRODUCTS

PC=, PN=

09100 Fish, saltwater (Producer, Exporter)
 0910012 Cod (Producer)
 0910021 Eels, saltwater (Producer)
 0910030 Haddock (Producer)
 0910031 Hake (Producer)
 0910032 Halibut (Producer)
 0910033 Plaice (Producer)
 0910045 Plaice (Producer)
 (. . .)

SAMPLE RECORD (cont'd)

0920007 Shrimps (Producer)
09220 Molluscs (Producer, Exporter)
(. . .)

CORPORATE FAMILY INFORMATION:

Nordic Frozen Food ApS
Nordic Meeresfruchte GmbH
Nordic Seafood Delicacies ApS
Nordic Seafood Finans ApS
Nordic Seafood Iceland ehf
Pesca Nordica ApS

ADDITIONAL INFORMATION

L.H.O. Holding ApS (50)
A.L.J. Holding, Denmark ApS (50)
Board of Director: Larry Hermes Olsenberg (Board Formand)
Board of Director: Anders Lynnerup Jonson (Board Bestyrelse)
Board of Director: Ankors Ladensen (Board Bestyrelse)
Board of Director: Alex Petersen (Board Bestyrelse)

(Notes: Prod=Producer; Dist=Distributor; Serv=Service provider;
Imp=Importer; Exp=Exporter)

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	—	—	All Basic Index Fields	Word	S FOOD(W)PROD?
/CO	CO	CO (22)	Company Name ¹	Word	S NORDIC(W)SEAFOOD/CO
/DE	DE	—	Description of Business and Product Names ²	Word	S FOOD(1W)TOBACCO/DE
/IN	IN	—	Industry Name	Word	S FRESHWATER(W)PRODUCT?/IN
/PN	PN	—	Product Name ¹	Word	S FISH(W)PROD?/PN
/TN	TN	—	Trade/Brand Name ¹	Word	S NORDIC(W)SEAFOOD?/TN

¹ Searchable in the Basic Index and in the Additional Indexes.

² DE displays Description of Business text only.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	A1	—	Street Address		
AC=	AC	—	Agent Country	Phrase	S AC=DENMARK
—	AZ	—	DIALOG Accession Number		
BA=	BA	—	Bank	Phrase	S BA=SPAR NORD?
CN=	CN	CN (32)	Country Name	Phrase	S CN=DENMARK
CO=	CO	CO (22)	Company Name ¹	Phrase	S CO=NORDIC SEAFOOD?
CU=	CU	CU (22)	County/Region	Phrase	S CU=SOREN NORDBYSVEJ
CY=	CY	CY (22)	City	Phrase	S CY=HIRTSHALS
DT=	DT	—	Document Type	Phrase	S DT=DIRECTORY
—	EL	—	Email Address		
EM=	EM	EM (17)	Number of Employees ³	Numeric	S EM=30:50
FT=	FT	—	Foreign Trade Status ⁴	Phrase	S FT=EXPORTER
—	FX	—	Fax Number		
IC=	IC	—	Industry Code	Phrase	S IC=09
IP=	IP	—	Immediate Parent	Phrase	S IP=A & J BROOKS
LA=	LA	—	Language	Phrase	S LA=ENGLISH
ND=	ND	—	Nome del Prodotto (Italian)	Phrase	S ND=PRODOTTI ALIMENTARI?
NM=	NM	—	Management Name	Word & Phrase	S NM=(LARS(1N)OLSEN) S NM=OLSEN, LARS?
NO=	NO	—	Registration Number	Phrase	S NO=DK 11142222
NP=	NP	—	Nom du Produit (French)	Phrase	S NP=POISSONS PREPARES?
NR=	NR	—	Nombre del Producto (Spanish)	Phrase	S NR=PESCADOS PREPARADOS?
PC=	PC	—	Product Code ⁵	Phrase	S PC=911003
PD=	PD	—	Date of Record Change	Phrase	S PD=19981218
PK=	PK	—	Produkt Namen (German) PK	Phrase	S PK=FICHE VERARBEITET?
PN=	PN	—	Product Name (English)	Phrase	S PN=HALIBUT?
PO=	PO	—	Management Position	Word & Phrase	S PO=PURCHASING S PO=SALES MANAGEMENT
PX=	PX	—	Product Activity ⁶	Phrase	S PX=PRODUCER
PY=	PY	—	Year of Latest Annual Data	Phrase	S PY=1998
RT=	RT	—	Record Type	Phrase	S RT=COMPANY
SF=	SF	—	Organizational Status ⁷	Phrase	S SF=HEADQUARTERS
SL=	SL	SL (17)	Sales (Turnover) ⁹	Numeric	S SL=10K:20K
TE=	TE	TE (28)	Telephone Number	Phrase	S TE=45
TN=	TN	—	Trade Name	Phrase	S TN=NORDIC SEAFOOD?
—	TX	—	Telex		
YR=	YR	—	Year Founded	Phrase	S YR=1964
ZP=	ZP	ZP (17)	Postal Code	Phrase	S ZP=9850

³ Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Use numeric operators (>, <, >=, <=) to search a range of values, e.g., S EM>=1K to retrieve all companies with 1 thousand or more employees.

⁴ The following entries are searchable with FT= EXPORTER, IMPORTER.

⁵ Product codes are cascaded and can also be searched at the two-digit or five-digit levels, e.g., S PC=42; S PC=42460.

⁶ The (S) operator can be used to link Product Activity with a specific Product Name or Product Code (e.g., S PC=42460(S)PX=PRODUCER). Entries in this field are: Producer; Distributor; Service; Importer; Exporter.

⁷ The following options are searchable with SF=: DIVISION, HEADQUARTERS.

⁸ Only the 2 to 3 digit country code is searchable; the TE display code displays the entire telephone number.

⁹ Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Use numeric operators (>, <, >=, <=) to search a range of values, e.g., S SL>=1K to retrieve companies with sales of 1 thousand or more.

SPECIAL FEATURES

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK, HELP DUP online.

LIMIT	/NAMES -- Records have Executive Names /NONAMES -- Records do not have Executive Names /PRODUCTS -- Records with Product Listings /YYYY -- Year of Latest Annual Data	S S3/NAMES S S2/NONAMES S S1/PRODUCTS S S2/1993
SORT	CN, CO, CU, CY, EM, PD, SL, TE, ZP	SORT S4/ALL/UP PRINT S5/5/ALL/CY,CO
RANK	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK CO
RD, ID	Remove duplicates (RD) or identify duplicates (ID,IDO).	RD S5

PREDEFINED FORMAT OPTIONS

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	Medium	Full Record except Products
3	--	Company Name, Address, Telephone Number, Description of Business, and Registered Company Number
4	--	Company Name, Product Codes, and Product Names
5	Long	Full Record
6	--	Company Name, Registered Company Name, Year of Latest Annual Data, and Date of Record Change
7	--	Company Name, Address Telephone Number, Product Codes, and Product Names
8	Short	Company Name, Address, and Telephone Number
9	Full	Full Record
10	--	National Address (excludes country)
20	--	International Address (includes country)
24	--	Company Name, Product Codes, and Product Names in German
25	--	Full Record in German
27	--	Company Name, Address, Telephone Number, Product Codes, and Product Names in German
29	--	Full Record in German
34	--	Company Name, Product Codes, and Product Names in French
35	--	Full Record in French
37	--	Company Name, Address, Telephone Number, Product Codes, and Product Names in French
39	--	Full Record in French
44	--	Company Name, Product Codes, and Product Names in Spanish
45	--	Full Record in Spanish
47	--	Company Name, Address, Telephone Number, Product Codes, and Product Names in Spanish
49	--	Full Record in Spanish
54	--	Company Name, Product Codes, and Product Names in Italian
55	--	Full Record in Italian
57	--	Company Name, Address, Telephone Number, Product Codes, and Product Names in Italian
59	--	Full Record in Italian
K	--	KWIC (Key Word In Context) displays a window of text; may be used alone or with other formats

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

REPORT	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width.	REPORT S2/CO,EM,CN/ALL
USER DEFINED FORMATS	User-defined formats can be specified using the display codes indicated in the Search Options tables.	TYPE S3/CO,TE/1-5
TAG	TAG can be used for tagged fields.	TYPE S3/CO,CY,TE/ALL TAG
DIRECT RECORD ACCESS	DIALOG Accession Number	TYPE 00080568/5 DISPLAY 00083824/CO,AN PRINT 00082272/9

FOR ONLINE HELP:

See HELP FIELDS 590 for searchable fields; HELP FORMAT 590 for output formats; HELP LIMIT 590 for limits; HELP RATES 590 for cost information; HELP SORT 590 for sorts.