

Kompass Latin America

FILE DESCRIPTION

Kompass Latin America is a directory file that provides information for over 23,000 companies in Chile and Mexico, with an emphasis on manufacturing, industrial, and associated service sectors. File 586 uses the detailed Kompass WF.9 classification system consisting of approximately 54,000 product/service descriptions and corresponding codes. Product names are displayable and searchable in English, German, French, Spanish, and Italian. Most records include standard business information, including names of key executives with their positions.

SUBJECT COVERAGE

Information in each record includes:

- Company Name
- Address
- Telephone Number
- Fax Number
- Description of Business
- Senior Executives
- Number of Employees
- Products and Activities

TIPS

USE FILE 586

to find directory and product information for companies located throughout Chile and Mexico.

USE /CO or CO=

to search for company names.

USE PX=

to link product activity with a product name or code.

S PC=42460(S)PX=PRODUCER

USE PRODUCT CODES

for precise retrieval of products.

EXPAND PC= to show the 7-digit product codes.

DIALOG FILE DATA

Inclusive Dates: Current

Update Frequency: Annual

File Size: 23,171 records as of October 2006

CONTACT

Kompass Latin America is produced by Kompass International Neuenschwander SA with data provided by the franchisees in Chile and in Mexico. Questions concerning file content should be directed to:

Kompass International Neuenschwander SA
Saint Laurent

Cruet 73800

France

Phone: 33 4 79 65 25 08

Fax: 33 4 79 84 13 95

E-Mail: kompass@kompass-int.com

SAMPLE RECORD

DIALOG(R)File 586:KOMPASS Latin America
 (c) 2004 KOMPASS Intl. All rts. reserv.

00252109 SUPPLIER NUMBER: KCL00W46
/CO,CO= COMERCIAL E INDUSTRIAL TROTTER S.A.
 Avda. Vicuna Mackenna 1194
CY= Santiago
CN= Chile
 COUNTRY: Chile

TELEPHONE: 56 2 5550232
 FAX: 56 2 5553509

DESCRIPTION OF BUSINESS
 Activities
 Fabrica, importa y vende aparatos para el hogar.

PD=,PY= RECORD HAS 1 PRODUCT(S)
 DATE OF RECORD CHANGE: 19990923

EM= APPROX. NO. EMPLOYEES: 120
BA= Banks: BANCO DE SANTIAGO

YR= REGISTERED INFORMATION
 Tax No: 94.538.000-4
 DATE ESTABLISHED: 1984

PO=,NM= MANAGEMENT
 General Manager: Cruz, Mr Albin Trotter

/TN,TN= TRADE NAMES
 TROTTER

IC=,IN= INDUSTRY
 63 Wholesalers and distributors, importers and exporters of consumer goods

PC=,PN=,DE,PX= PRODUCTS
 63860 Household and kitchen supplies, electric and electronic (trade)
 (Producer)

OTHER COMPANY INFORMATION

ADDITIONAL INFORMATION
 Legal Form: Private Company

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	—	—	All Basic Index Fields	Word	S CONSUMER(W)GOODS
/CO	CO	CO (22)	Company Name ¹	Word	S COMERCIAL(1W)INDUSTRIAL/CO
/DE	DE	—	Description of Business and Product Names ²	Word	S KITCHEN(W)SUPPLIES/DE
/IN	IN	—	Industry Name	Word	S WHOLESALER?/IN
/PN	PN	—	Product Name ¹	Word	S KITCHEN(W)SUPPLIES/PN
/TN	TN	—	Brand/Trade Name ¹	Word	S ACA(W)JOE/PN

¹ Searchable in the Basic Index and in the Additional Indexes.

² DE displays Description of Business text only.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	A1	A1 (32)	Street Address		
AA=	AA	—	Supplier Accession Number	Phrase	
—	AZ	—	DIALOG Accession Number		
BA=	BA	BA (32)	Bank Name	Phrase	S BA=BANCO DE SANTIAGO
CN=	CN	CN (32)	Country Name	Phrase	S CN=CHILE
CO=	CO	CO (22)	Company Name ¹	Phrase	S CO=COMERCIAL E INDUSTRIAL TROTTER?
CY=	CY	CY (22)	City	Phrase	S CY=SANTIAGO
DT=	DT	—	Document Type	Phrase	S DT=COMPANY
—	EL	—	Email Address		
EM=	EM	EM (17)	Number of Employees	Numeric	S EM=100:150
FT=	FT	—	Trade Status	Phrase	S FT=IMPORTER
IC=	IC	—	Industry Code	Phrase	S IC=63
LA=	LA	—	Language	Phrase	S LA=ENGLISH
ND=	ND	—	Nome del Prodotto (Italian) ⁴	Phrase	S ND=ARTICOLI CASALINGHI?
NM=	NM	—	Management Name ⁵	Word & Phrase	S NM=(ALBIN(2N)CRUZ) S NM=CRUZ, MR. ALBIN?
NP=	NP	—	Nom du Produit (French) ⁴	Phrase	S NP=MATERIEL ELECTRIQUE?
NR=	NR	—	Nombre del Producto (Spanish) ⁴	Phrase	S NR=CARTONAJES?
PC=	PC	—	Product Code ^{4,6}	Phrase	S PC=63860
PD=	PD	—	Date of Record Change	Phrase	S PD=19990923
PK=	PK	—	Produkt Namen (German) PK ⁴	Phrase	S PK=GERATE?
PN=	PN	—	Product Name (English) ⁴	Phrase	S PN=HOUSEHOLD "AND" KITCHEN?
PO=	PO	—	Management Position ⁵	Word	S PO=(GENERAL(W)MANAGER)
PX=	PX	—	Product Activity ^{4,7}	Phrase	S PX=PRODUCER
PY=	PY	PY (13)	Year of Latest Annual Data	Phrase	S PY=1999
RT=	RT	—	Record Type	Phrase	S RT=DIRECTORY
—	TE	TE (28)	Telephone Number		
TN=	TN	—	Trade Name ¹	Phrase	
—	TX	—	Telex		
YR=	YR	—	Year Organized	Phrase	S YR=1983
ZP=	ZP	ZP (17)	Postal Code	Phrase	S ZP=54400

³ Product names are searchable in English, German, French, Spanish, and Italian. Also searchable using PN=, PK=, NP=, NR=, and ND=.

⁴ Displays entire Products section, including Product Activity, Product Code, and Product Name.

⁵ Displays entire Management section, including Management Name and Management Position.

⁶ Product codes are cascaded and can also be searched at the two-digit or five-digit levels, e.g., S PC=42; S PC=42460.

⁷ The (S) operator can be used to link Product Activity with a specific Product Name or Product Code (e.g., S PC=42460(S)PX=PRODUCER).

SPECIAL FEATURES

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK online.

LIMIT	/LONG -- Word Count of 1,000 words or more /NAMES -- Records have Executive Names /NONAMES -- Records do not have Executive Names /PRODUCTS -- Records with Product Listings /SHORT -- Word Count of less than 1,000 words /YYYY -- Year of Latest Annual Data	S S3/NAMES S S2/NONAMES S S1/PRODUCTS S S2/1999
SORT	CN, CO, CY, EM, PD, TE, ZP	SORT S4/ALL/UP PRINT S5/5/ALL/CY,CO
RANK	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK CO

PREDEFINED FORMAT OPTIONS

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	Medium	Full Record except Products
3	--	Company Name, Address, Telephone Number, Description of Business, and Registered Company Number
4	--	Company Name, Product Codes, and Product Names
5	Long	Full Record
6	--	Company Name, Registered Company Name, Year of Latest Annual Data, and Date of Record Change
7	--	Company Name, Address Telephone Number, Product Codes, and Product Names
8	Short	Company Name, Address, and Telephone Number
9	Full	Full Record
10	--	National Address (excludes country)
20	--	International Address (includes country)
24	--	Company Name, Product Codes, and Product Names in German
25	--	Full Record in German
27	--	Company Name, Address, Telephone Number, Product Codes, and Product Names in German
29	--	Full Record in German
34	--	Company Name, Product Codes, and Product Names in French
35	--	Full Record in French
37	--	Company Name, Address, Telephone Number, Product Codes, and Product Names in French
39	--	Full Record in French
44	--	Company Name, Product Codes, and Product Names in Spanish
45	--	Full Record in Spanish
47	--	Company Name, Address, Telephone Number, Product Codes, and Product Names in Spanish
49	--	Full Record in Spanish
54	--	Company Name, Product Codes, and Product Names in Italian
55	--	Full Record in Italian
57	--	Company Name, Address, Telephone Number, Product Codes, and Product Names in Italian
59	--	Full Record in Italian
K	--	KWIC (Key Word In Context) displays a window of text; may be used alone or with other formats

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

REPORT	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width.	REPORT S2/CO,EM,CN/ALL
USER DEFINED FORMATS	User-defined formats can be specified using the display codes indicated in the Search Options tables.	TYPE S3/CO,TE/1-5
TAG	TAG can be used for tagged fields.	TYPE S3/CO,CY,TE/ALL TAG
DIRECT RECORD ACCESS	DIALOG Accession Number	TYPE 00080568/5 DISPLAY 00083824/CO,AN PRINT 00082272/9

FOR ONLINE HELP:

See HELP FIELDS 586 for searchable fields; HELP FORMAT 586 for output formats; HELP LIMIT 586 for limits; HELP RATES 586 for cost information; HELP SORT 586 for sorts.