

Kompass Middle East/Africa/Mediterranean

FILE DESCRIPTION

Kompass Middle East/Africa/Mediterranean is a directory file providing business information for over 130,000 companies in the emerging economies of ten countries of the the Middle East, Africa, and Mediterranean regions. The file's emphasis is on manufacturing, industrial, and associated service sectors.

File 585 uses the detailed Kompass (WF.9) classification system consisting of approximately 54,000 product/service descriptions and corresponding codes. Product names are displayable and searchable in English, German, French, Spanish, and Italian. Most records include standard business information, including names of key executives. Foreign trade status at the product level provides key import and export information.

The file includes data about companies from the following countries:

- Algeria
- Egypt
- Iran, Islamic Republic of
- Israel
- Lebanon
- Morocco
- Saudi Arabia
- South Africa
- Turkey
- United Arab Emirates

SUBJECT COVERAGE

Information in each record may include:

- Company Name and Address
- Telephone Number and Fax Number
- Email
- Description of Business
- Number of Employees
- Senior Executives
- Foreign Trade Status
- Products and Activities
- Languages Spoken

TIPS

USE FILE 585

to find directory and product information for companies in ten countries in the Middle East, Africa, and Mediterranean.

EXPAND ON CN=

to find a complete list of countries included in the file.

USE PX=

to link product activity with a product name or code; see footnote 8.

USE PRODUCT CODES

for precise retrieval of products.

EXPAND PC= to show the 7-digit product codes.

DIALOG FILE DATA

Inclusive Dates: Current

Update Frequency:

Annual Each country's records are reloaded annually on a rotating basis

File Size: 131,008 records as of October 2006

CONTACT

Kompass Middle East/Africa/Mediterranean is produced by Kompass International Neuenschwander SA, with data provided by the franchisees in the various countries. Questions concerning file content should be directed to:

Kompass International Neuenschwander SA

Saint Laurent

Cruet 73800

France

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SAMPLE RECORD

DIALOG(R)File 585:KOMPASS Middle East/Africa/Mediterr
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02017NNN SUPPLIER NUMBER: 0580NN
/CO, CO= Pars Eshen Paint & Resin Ind.(L.t.d)
No.94,5th floor,Dr. Beheshti Ave.
CY, ZP Tehran 15697
CN= Iran, Islamic Republic of

CU= REGION: Tehran
COUNTRY: Iran, Islamic Republic of

TE= TELEPHONE: 98 21 8706554, 8404042, 8415965-6
FAX: 98 21 8707106, 8417601
EMAIL: info@parseshen.com
WWW URL: http://www.parseshen.com
OFFICE HRS: Sat-Wed 8:00-18:30 & Thu 8:00-12:30 hrs.

/DE DESCRIPTION OF BUSINESS
Activities
Producer of:Various industrial paints,Nitro cellulose,Alkyd resin,Melmine resin,Urea formaldehyde resin,Para toluene sulfonic acid,D.O.P,D.B.P,Butyl acetate,NC cotton/(Granule),NC solution,Sealer,Acid curing Enamel,au to repairing paints,Epoxy coating,anti acid base & cover paints,polyester paints,industrial alkyd paints,polyurethane paints & traffic paints,house paints,variety of gloss & flat paints & thinners.

RECORD HAS 31 PRODUCT(S)
DATE OF RECORD CHANGE: 20031221

EM= APPROX. NO. EMPLOYEES: 115
Registered Capital: 100,000,000 (Iranian Rial)
Paid-up Capital: 100,000,000 (Iranian Rial)

BA= Banks: Mellat

REGISTERED INFORMATION
Co. Registration No: 122
Registered office: Garmsar

YR= DATE ESTABLISHED: 1978
AGENT COUNTRY: Iran, Islamic Republic of
Imp: Yugoslavia-Germany-Switzerland-Turkey-America-,
Japan-U.A.E-Italy-Bahrain-Qatar-Poland-Malaysia-India-S,
rilanka-Hungary.

ASSOCIATIONS & QUALITY ASSESSMENTS
Member of: Paint Mfg. Coop.

NM= MANAGEMENT
Managing Director: Eslamian, Mr Ahmad
Factory Manager: Eslamian, Mr Ali-Akbar
Foreign Commercial Manager: Khakbaz, Mr Reza

TN= TRADE NAMES
Pars Eshen

IC= INDUSTRY
30 Plastic products (Distributor)
31 Acids, alkalis, chemical base materials, alcohols, petroleum products, pharmaceuticals, resins (Producer)
32 Agricultural chemicals, insecticides. Detergents, soaps, perfumes, cosmetics, waxes and polishes. Dyes, colourants, paints and inks. Adhesives, sealants, starch, gelatine, explosives and other chemicals (Producer)

PC=, PN=
/DE, PX= PRODUCTS
30100 Plastic semi-finished products: Bars, rods, sections and shapes (Distributor)
3010016 Rods, polyester (Distributor)
3010038 Sections, polyethylene (PE) (Distributor)
3010039 Sections, polypropylene (PP) (Distributor)
30160 Plastic laminated sheets (Producer)
3016002 Laminates, melamine (Producer)
31940 Synthetic rubbers, resins, latices and other precursors (Producer)
31941 Synthetic rubbers, resins, latices and other precursors (Producer)

SAMPLE RECORD (cont'd)

3194127 Polyester resins (Producer)
3194149 Urea resins PROD
31942 Synthetic rubbers, resins, latices and other precursors (Producer)

3194225 Resins, synthetic, for moulding (Producer)
32440 Paints and primers (Producer)
3244003 Paints, oil based (Producer)
3244004 Paints, rubber based (Producer)
3244008 Paints, bituminous (Producer)
3244010 Paints and coatings, plastic based (Producer)
3244030 Paints, anti-corrosion (Producer)
3244052 Paints, air drying (Producer)
3244054 Paints, stoving (Producer)
32441 Paints and primers (Producer)
3244111 Paints and coatings, fire resistant and flame retardant (Producer)
3244116 Paints, road marking (Producer)
3244129 Paints for the motor vehicle industry (Producer)
3244131 Paints for underwater applications (Producer)
32460 Varnishes, lacquers, stains, distempers (Producer)
3246003 Varnishes, mineral oil based (Producer)
3246008 Varnishes, chlorinated rubber based (Producer)
32461 Varnishes, lacquers, stains, distempers (Producer)
3246130 Varnishes for underwater applications (Producer)
32560 Mastics, putties and sealing compounds (Producer)

OTHER COMPANY INFORMATION

Factory: Haji Abad Ind. Township, Garmsar, P.O. Box: 133, Tel.
+98-23242-24627, 23050, 22625, Fax: +98-23242-23636

ADDITIONAL INFORMATION

E-mail: parseshen2@yahoo.com
Company Secretary:
Mr. Eslamian, Kouchak

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	—	—	All Basic Index Fields	Word	S METAL(W)PIPES
/CO	CO	CO (32)	Company Name ¹	Word	S (SEMNNAN(W)POLYETHYLENE?)/CO
/DE	DE	—	Description of Business and Product Names ²	Word	S PIPES AND TUBES/DE
/PN	PN	—	Product Name ¹	Word	S IRRIGATION(W)SYSTEMS/PN
/TN	TN	—	Trade Name ¹	Word	S WYBORAWA/TN

¹ Searchable in the Basic Index and in the Additional Indexes.

² DE displays Description of Business text only.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	A1	—	Street Address		
AC=	AC	—	Agent Country	Phrase	S AC=IRAN?
—	AZ	—	DIALOG Accession Number		
BA=	BA	—	Bank	Phrase	S BA=STE GENERALE LIBANO?
CN=	CN	CN (22)	Country Name	Phrase	S CN=IRAN?
CO=	CO	CO (32)	Company Name ¹	Phrase	S CO=SEMNNAN POLYETHYLENE?
CU=	CU	CU (22)	State/Country/Region	Phrase	S CU=SEMNNAN
CY=	CY	CY (18)	City	Phrase	S CY=SEMNNAN
DT=	DT	—	Document Type	Phrase	S DT=COMPANY
—	EL	—	E-Mail Address		
EM=	EM	EM (17)	Number of Employees ³	Numeric	S EM=50:100
FT=	FT	—	Foreign Trade Status ⁴	Phrase	S FT=EXPORTER
—	FX	FX (28)	Fax Number		
IC=	IC	—	Industry Code	Phrase	S IC=36
IP=	IP	—	Immediate Parent	Phrase	S IP=GALOP GROUP
LA=	LA	—	Language	Phrase	S LA=ENGLISH
ND=	ND	—	Nome del Prodotto (Italian) ⁵	Phrase	S ND=TUBI DI METALLI?
NM=	NM	—	Management Name ^{1,6}	Phrase	S NM=SADAGHIANI, MR FARHAD?
NP=	NP	—	Nom du Produit (French) ⁵	Phrase	S NP=TUBES ET TUYAUX?
NR=	NR	—	Nombre del Producto (Spanish) ⁵	Phrase	S NR=TUBOS Y TUBERIAS?
—	OT	—	Other Information		
PC=	PC	—	Product Code ^{5,7}	Phrase	S PC=36012
PD=	PD	—	Publication Date	Phrase	S PD=20020902
PK=	PK	—	Produkt Namen (German) ⁵	Phrase	S PK=ROHRE AUS EISENMETALL?
PN=	PN	—	Product Name (English) ^{1,5}	Phrase	S PN=PIPES AND TUBES?
PO=	PO	—	Position	Word	S PO=(GEN(W)MGR)
PX=	PX	—	Product Import/Export Activities ⁸	Phrase	S PX=PRODUCER
PY=	PY	—	Year of Data	Phrase	S PY=2002
RT=	RT	—	Record Type	Phrase	S RT=DIRECTORY
SF=	SF	—	Special Feature	Phrase	S SF=HEADQUARTER
SL=	SL	—	Sales Local Currency ³	Phrase	S SL=2000:4000
—	TE	TE (14)	Telephone Number	Phrase	S TE=98
TN=	TN	—	Trade Name ¹	Phrase	S TN=CLAN CAMPBELL
—	TX	—	Telex Number		
YR=	YR	—	Year Established	Phrase	S YR=1999
ZP=	ZP	ZP (17)	Postal Code ⁹	Phrase	S ZP=35135

³ Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Use numeric operators (>, <, >=, <=) to search a range of values, e.g., S EM>=1K to retrieve all companies of 1 thousand or higher.

⁴ The following entries are searchable with FT=: EXPORTER, IMPORTER.

⁵ Displays Product Activity, Industry Code, Industry Name, Product Code, and Product Name.

⁶ Some names include titles, such as MR.

⁷ Product codes are cascaded and can be searched at the two-, five-, or seven-digit level, e.g., S PC=32; S PC=32180; S PC=3218017.

⁸ The (S) operator can be used to link Product Activity with a specific Product Name or Product Code (e.g., S PC=42460(S)PX=PRODUCER).

⁹ Postal code is searchable with a two-letter country code.

SPECIAL FEATURES

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK online.

SORT	CN, CO, CU, CY, EM, PD, SL, TE, ZP	SORT S4/ALL/TE PRINT S5/5/1-24/ZP
RANK	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK CO

PREDEFINED FORMAT OPTIONS

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	Medium	Full Record except Products
3	--	Company Name, Address, Telephone Number, Description of Business, and Industry/Product Codes and Names
4	--	Company Name and Industry/Product Codes and Names
5	Long	Full Record
6	--	Company Name and Date of Record Change
7	--	Company Name, Address, Telephone Number, and Industry/Product Codes, and Names
8	Short	Company Name, Address, Country, and Telephone Number
9	Full	Full Record
10	--	National Address (excludes country)
20	--	International Address (includes country)
24	--	Company Name and Industry/Product Codes and Names in German
25	--	Full Record in German
27	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in German
29	--	Full Record in German
34	--	Company Name and Industry/Product Codes and Names in French
35	--	Full Record in French
37	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in French
39	--	Full Record in French
44	--	Company Name and Industry/Product Codes and Names in Spanish
45	--	Full Record in Spanish
47	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in Spanish
49	--	Full Record in Spanish
54	--	Company Name and Industry/Product Codes and Names in Italian
55	--	Full Record in Italian
57	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in Italian
59	--	Full Record in Italian
K	--	KWIC (Key Word In Context) displays a window of text; may be used alone or with other formats

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

REPORT	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width.	REPORT S2/CO,EM,CN/ALL
USER DEFINED FORMATS	User-defined formats can be specified using the display codes indicated in the Search Options tables.	TYPE S3/CO,TE/1-5
TAG	TAG can be used for tagged fields.	TYPE S3/CO,CY,TE,EM/ALL TAG
DIRECT RECORD ACCESS	DIALOG Accession Number	TYPE 0003278/9 DISPLAY 0012759/24 PRINT 0000987/3

FOR ONLINE HELP:

See HELP FIELDS 585 for searchable fields; HELP FORMAT 585 for output formats; HELP LIMIT 585 for limits; HELP RATES 585 for cost information; HELP SORT 585 for sorts.