

Kompass Middle East/Africa/Mediterranean

FILE DESCRIPTION

Kompass Middle East/Africa/Mediterranean is a directory file providing business information for over 167,000 companies in the emerging economies of the Middle East, Africa, and Mediterranean regions. The file's emphasis is on manufacturing, industrial, and associated service sectors. Companies located in these countries are included: Algeria, Egypt, Iran, (Islamic Republic of), Israel, Lebanon, Morocco, South Africa, Turkey, and United Arab Emirates.

The file uses the Kompass WF.12 detailed classification system consisting of product and service descriptions and corresponding codes. See the Related Search Aids section for more information. Product names are searchable and displayable in the file in English, German, French, Spanish, and Italian. Most records include standard business information, including names of key executives. Foreign trade status at the product level provides key import and export information.

SUBJECT COVERAGE

Information in each record may include:

- Company Name and Address
- Telephone Number and Fax Number
- Email
- Description of Business
- Number of Employees
- Senior Executives
- Foreign Trade Status
- Products and Activities
- Languages Spoken

TIPS

USE FILE 585

to find directory and product information for companies in ten countries in the Middle East, Africa, and Mediterranean.

EXPAND ON CN=

to find a complete list of countries included in the file.

USE PX=

to link product activity with a product name or code; see footnote 8.

USE PRODUCT CODES

for precise retrieval of products.

EXPAND PC= to show the 7-digit product codes.

DIALOG FILE DATA

Inclusive Dates: Current

Update Frequency: Annual reload

File Size: 167,518 records as of Sep 2011

CONTACT

Kompass Middle East/Africa/Mediterranean is produced by Kompass International Neuenschwander SA, with data provided by the franchisees in the various countries. Questions concerning file content should be directed to:

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SAMPLE RECORD

DIALOG(R)File 585:KOMPASS Middle East/Africa/Mediterranean
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01006681 SUPPLIER NUMBER: 022635
/CO,CO= Krom Evye Sanayi ve Ticaret Ltd. Sti.
Cakmakli Mh. 117.sk No:19 Kirac
Buyukcekmece
CY=,ZP= Istanbul 34900
CN= Turkey

TE= TELEPHONE: 90 212 886 5588; 90 212 886 5589
FAX: 90 212 886 5714
EMAIL: info@kromevye.com.tr
WWW URL: http://www.kromevye.com.tr
OFFICE HOURS: Mon.Fri.08.30-18.30hrs.

/DE DESCRIPTION OF BUSINESS:
Activities: Paslanmaz mutfak evyesi uretimi ve ihracati ile paslanmaz celik
sac ithalati yapilmaktadir.

RECORD HAS 6 PRODUCT(S)
PD=,PY= DATE OF RECORD CHANGE: 20110510
EM= APPROXIMATE NUMBER OF EMPLOYEES: 115
SF= This is a HEADQUARTERS
BA= Banks: Garanti, Halkbank, Finansbank

REGISTERED INFORMATION:
NO= Registration no: 590 000 2019 / Dis Ticaret

YR= DATE ESTABLISHED: 1979
AC= AGENT COUNTRY: Turkey

FT= INTERNATIONAL TRADE STATUS: Exporter; Importer
Export Countries: Belgium, France, Germany, Italy, Japan, Korea, Republic
of (South Korea)
Export Regions: Europe, America, Africa
Import Countries: Algeria, Bulgaria, Egypt, Morocco, Poland, Russian
Federation, Ukraine, United Arab Emirates

ASSOCIATIONS & QUALITY ASSESSMENTS:
Member of ITO, ISO, IMMIB

FINANCIAL INFORMATION:
SL= Sales/Turnover: 36,500,000 (Turkish Lira)

NM= MANAGEMENT:
General Manager: Suzgun, 1 Ahmet
Export Mgr: Dogansoy, 1 Hikmet; hikmetdogansoy@kromevye.com
Sales Director: Kanbak, 1 Temel
Accountant Manager: Akyildiz, Sebnem

/TN,TN= TRADE NAMES:
Krom EvyeTurkey
IC= _INDUSTRY:
36 Metal pipes, tubes, hoses, taps, valves, cocks, packings and
gaskets. Metal sanitary and household articles. Knives, scissors,
shears and blades. Hand tools. Ironmongery and hardware. Arms and
weapons
66 Wholesalers and distributors, importers and exporters of industrial
and commercial products: base materials and their products.
Prefabricated buildings, heating, ventilation, air conditioning
(HVAC) and sanitary equipment

/PN,PN=,PX= PRODUCTS:
36100 Sanitary ware, metal (Producer, Exporter)
3610014 Sinks, stainless steel (Producer)
36140 Kitchen articles and tableware, metal (Producer, Exporter)
3614009 Kitchenware, stainless steel (Producer)
66820 Sanitary ware and bathroom accessories (trade) (Producer,
Exporter)
6682005 Kitchen sinks (trade) (Producer)

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	—	—	All Basic Index Fields	Word	S METAL(W)PIPES
/CO	CO	CO (32)	Company Name ¹	Word	S (SEMNNAN(W)POLYETHYLENE?)/CO
/DE	DE	—	Description of Business and Product Names ²	Word	S PIPES AND TUBES/DE
/PN	PN	—	Product Name ¹	Word	S IRRIGATION(W)SYSTEMS/PN
/TN	TN	—	Trade Name ¹	Word	S WYBORAWA/TN

¹ Searchable in the Basic Index and in the Additional Indexes.

² DE displays Description of Business text only.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	A1	—	Street Address		
AC=	AC	—	Agent Country	Phrase	S AC=IRAN?
—	AZ	—	DIALOG Accession Number		
BA=	BA	—	Bank	Phrase	S BA=STE GENERALE LIBANO?
CN=	CN	CN (22)	Country Name	Phrase	S CN=IRAN?
CO=	CO	CO (32)	Company Name ¹	Phrase	S CO=SEMNNAN POLYETHYLENE?
CU=	CU	CU (22)	State/County/Region	Phrase	S CU=SEMNNAN
CY=	CY	CY (18)	City	Phrase	S CY=SEMNNAN
DT=	DT	—	Document Type	Phrase	S DT=DIRECTORY
—	EL	—	E-Mail Address		
EM=	EM	EM (17)	Number of Employees ³	Numeric	S EM=50:100
FT=	FT	—	Foreign Trade Status ⁴	Phrase	S FT=EXPORTER
—	FX	FX (28)	Fax Number		
IC=	IC	—	Industry Code	Phrase	S IC=36
IP=	IP	—	Immediate Parent	Phrase	S IP=GALOP GROUP
LA=	LA	—	Language	Phrase	S LA=ENGLISH
ND=	ND	—	Nome del Prodotto (Italian) ⁵	Phrase	S ND=TUBI DI METALLI?
NM=	NM	—	Management Name ^{1,6}	Phrase	S NM=SADAGHIANI, MR FARHAD?
NP=	NP	—	Nom du Produit (French) ⁵	Phrase	S NP=TUBES ET TUYAUX?
NR=	NR	—	Nombre del Producto (Spanish) ⁵	Phrase	S NR=TUBOS Y TUBERIAS?
—	OT	—	Other Information		
PC=	PC	—	Product Code ^{5,7}	Phrase	S PC=36012
PD=	PD	—	Publication Date	Phrase	S PD=20020902
PK=	PK	—	Produkt Namen (German) ⁵	Phrase	S PK=ROHRE AUS EISENMETALL?
PN=	PN	—	Product Name (English) ^{1,5}	Phrase	S PN=PIPES AND TUBES?
PO=	PO	—	Position	Word	S PO=(GEN(W)MGR)
PX=	PX	—	Product Import/Export Activities ⁸	Phrase	S PX=PRODUCER
PY=	PY	—	Year of Data	Phrase	S PY=2002
RT=	RT	—	Record Type	Phrase	S RT=COMPANY
SF=	SF	—	Special Feature	Phrase	S SF=HEADQUARTERS
SL=	SL	SL (20)	Sales Local Currency ³	Numeric	S SL=2000:4000
TE=	TE	TE (14)	Telephone Number	Phrase	S TE=98
TN=	TN	—	Trade Name ¹	Phrase	S TN=CLAN CAMPBELL
—	TX	—	Telex Number		
YR=	YR	—	Year Established	Phrase	S YR=1999
ZP=	ZP	ZP (17)	Postal Code ⁹	Phrase	S ZP=35135

³ Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Use numeric operators (>, <, >=, <=) to search a range of values, e.g., S EM>=1K to retrieve all companies with 1 thousand or more employees.

⁴ The following entries are searchable with FT=: EXPORTER, IMPORTER.

⁵ Displays Product Activity, Industry Code, Industry Name, Product Code, and Product Name.

⁶ Some names include titles, such as MR.

⁷ Product codes are cascaded and can be searched at the two-, five-, or seven-digit level, e.g., S PC=32; S PC=32180; S PC=3218017.

⁸ The (S) operator can be used to link Product Activity with a specific Product Name or Product Code (e.g., S PC=42460(S)PX=PRODUCER).

⁹ Postal code is searchable with a two-letter country code.

SPECIAL FEATURES

For command descriptions, enter HELP SORT, HELP RANK online.

SORT	CN, CO, CU, CY, EM, PD, SL, TE, ZP	SORT S4/ALL/TE PRINT S5/5/1-24/ZP
RANK	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK CO

PREDEFINED FORMAT OPTIONS

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	Medium	Full Record except Products
3	--	Company Name, Address, Telephone Number, Description of Business, and Industry/Product Codes and Names
4	--	Company Name and Industry/Product Codes and Names
5	Long	Full Record
6	--	Company Name and Date of Record Change
7	--	Company Name, Address, Telephone Number, and Industry/Product Codes, and Names
8	Short	Company Name, Address, Country, and Telephone Number
9	Full	Full Record
10	--	National Address (excludes country)
20	--	International Address (includes country)
24	--	Company Name and Industry/Product Codes and Names in German
25	--	Full Record in German
27	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in German
29	--	Full Record in German
34	--	Company Name and Industry/Product Codes and Names in French
35	--	Full Record in French
37	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in French
39	--	Full Record in French
44	--	Company Name and Industry/Product Codes and Names in Spanish
45	--	Full Record in Spanish
47	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in Spanish
49	--	Full Record in Spanish
54	--	Company Name and Industry/Product Codes and Names in Italian
55	--	Full Record in Italian
57	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in Italian
59	--	Full Record in Italian
K	--	KWIC (Key Word In Context) displays a window of text; may be used alone or with other formats

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

REPORT	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width.	REPORT S2/CO,EM,CN/ALL
USER DEFINED FORMATS	User-defined formats can be specified using the display codes indicated in the Search Options tables.	TYPE S3/CO,TE/1-5
TAG	TAG can be used for tagged fields.	TYPE S3/CO,CY,TE,EM/ALL TAG
DIRECT RECORD ACCESS	DIALOG Accession Number	TYPE 0003278/9 DISPLAY 0012759/24 PRINT 0000987/3

FOR ONLINE HELP:

See HELP FIELDS 585 for searchable fields; HELP FORMAT 585 for output formats; HELP LIMIT 585 for limits; HELP RATES 585 for cost information; HELP SORT 585 for sorts.