

Kompass USA

FILE DESCRIPTION

Kompass USA, a directory file, provides business information for over 185,000 companies in the United States, with an emphasis on manufacturing, industrial, and associated service sectors. Most records include standard business information, as well as detailed, classified product and industry information. The file uses the Kompass WF10 detailed classification system consisting of product and service descriptions and corresponding codes. See the Related Search Aids section for more information. Product names are searchable and displayable in the file in English, German, French, Spanish, and Italian.

SUBJECT COVERAGE

Most records include the following information:

- Company Name
- Address
- Telephone Number
- Fax Number
- Telex
- Industry Information
- Products and Activities
- Trade Status
- Number of Employees
- Senior Executives (maximum of 4)

A small percentage of records in the file have a Description of Business field.

TIPS

USE FILE 584

to find directory and product information for companies in the United States.

USE IC=

to find companies working in a particular industry.

USE PX=

to link product activity with a product name or code, or an industry name or code.

S PC=40150(S)PX=EXP

USE PRODUCT CODES

for precise retrieval of products.

EXPAND PC= to show the 7-digit product codes.

DIALOG FILE DATA

Inclusive Dates: Current

Update Frequency: Annual reload

File Size: 185,696 records as of August 2008

CONTACT

Kompass USA is provided by Kompass International Neuenchwander SA, with data provided by the local franchisee. Questions concerning file content should be directed to:

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SAMPLE RECORD

DIALOG(R)File 584:KOMPASS USA
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00117810 SUPPLIER NUMBER: 421256
/CO,CO= Specialty Retail
 160 Knowles Dr
CY=,ST=,ZP= Los Gatos, CA 95030
 USA

ST= REGION: CA
CN= COUNTRY: USA

TE= TELEPHONE: 1 408 370 1010

/DE DESCRIPTION OF BUSINESS
 Activities
 Mfr. of Bicycle Helmets& Accessories

PD= RECORD HAS 11 PRODUCT(S)
 DATE OF RECORD CHANGE: 19991029

EM= APPROX. NO. EMPLOYEES: 2500

PO=,NM= MANAGEMENT
 Pres.: Kotliar, Bernie M
IC= INDUSTRY
 29 Rubber and synthetic rubber products
 45 Machinery and equipment for mining, quarrying and stone working,
 oil and
 49 Watches, clocks and jewellery. Costume jewellery. Smokers'
 requisites. M

PC=,PN=,DE PRODUCTS
 29700 Inflatable structures and goods, rubber and synthetic rubber
 45740 Barrows, trolleys and carts
 49670 Arcade gambling machines and equipment. Billiards, pool and
 snooker equi
 49850 Toys and games, rubber
 49900 Winter sports and mountaineering equipment
 49910 Water sports equipment
 49920 Ball sports equipment
 49950 Gymnasium and exercise equipment
 49960 Sports equipment NES
 49970 Fishing tackle
 49980 Camping equipment

(Notes: Prod=Producer; Dist=Distributor; Serv=Service Provider;
 Imp=Importer; Exp=Exporter)

ADDITIONAL INFORMATION
 SIC Codes: 3949

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	—	—	All Basic Index Fields	Word	S FISHING(W)TACKLE
/CO	CO	CO (32)	Company Name ¹	Word	S SPECIALTY(W)RETAIL/CO
/DE	DE	—	Product Names and Description of Business ²	Word	S BICYCLE(W)HELMET?/DE
/PN	PN	—	Product Name ¹	Word	S TOYS/PN
/TN	TN	—	Trade Name ¹	Word	S BEVLEX/TN

¹ Searchable in the Basic Index and in the Additional Indexes.

² DE displays Description of Business text only.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	A1	—	Street Address		
—	AZ	—	DIALOG Accession Number		
BA=	BA	—	Bank	Phrase	S BA=CATHAY BANK
CN=	CN	CN (22)	Country	Phrase	S CN=USA
CO=	CO	CO (32)	Company Name ¹	Phrase	S CO=SPECIALTY RETAIL?
CY=	CY	CY (22)	City	Phrase	S CY=LOS GATOS
DT=	DT	—	Document Type	Phrase	S DT=COMPANY
—	EL	—	E-Mail Address		
EM=	EM	EM (17)	Number of Employees ³	Numeric	S EM=2000:2500
FT=	FT	—	Trade Status ⁴	Phrase	S FT=EXPORTER
—	FX	—	Fax Number		
IC=	IC	—	Industry Code ⁵	Phrase	S IC=29
LA=	LA	—	Language	Phrase	S LA=ENGLISH
ND=	ND	—	Nome del Prodotto (Italian)	Phrase	S ND=CARRELLI A MANO?
NM=	NM	—	Management Name	Word & Phrase	S NM=(KOTTLIER(1N)BERNIE) S NM=KOTTLIER, BERNIE?
NP=	NP	—	Nom du Produit (French)	Phrase	S NP=BROUETTETS?
NR=	NR	—	Nombre del Producto (Spanish)	Phrase	S NR=MAQUINES DE JUEGO?
PC=	PC	—	Product Code ^{6,7}	Phrase	S PC=29700
PD=	PD	—	Date of Record Change	Phrase	S PD=19991029
PK=	PK	—	Produkt Namen (German)	Phrase	S PK=SHUBKARREN?
PN=	PN	—	Product Name ^{1,6}	Phrase	S PN=ARCADE GAMBLING?
PO=	PO	—	Management Position	Word	S PO=PRES
PX=	PX	—	Product Activity ^{6,8}	Phrase	S PX=PROD
PY=	PY	—	Publication Year	Phrase	S PY=1999
SL=	SL	SL (20)	Sales/Turnover ¹¹	Numeric	S SL=130M:150M
ST=	ST	ST (22)	State	Phrase	S ST=CA
TE=	TE	TE (28)	Telephone Number ⁹	Phrase	S TE=408
TN=	TN	—	Trade Name ¹	Phrase	S TN=BEVLEX?
YR=	YR	—	Year Established	Phrase	S YR=1977
ZP=	ZP	ZP (17)	Postal Code ¹⁰	Phrase	S ZP=95030?

³ Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Use numeric operators (>, <, >=, <=) to search a range of values, e.g., S EM>=1K to retrieve all companies with 1 thousand or more employees.

⁴ The following entries are searchable with FT=: EXPORTER, IMPORTER.

⁵ Displays Product Activity, Industry Code, and Industry Name. (Note: Prod=Producer; Dist=Distributor; Serv=Service provider; Imp=Importer; Exp=Exporter.)

⁶ Displays Product Activity, Industry Code, Industry Name, Product Code, and Product Name.

⁷ Product codes are cascaded and can also be searched at the two-digit, five-digit, or seven-digit level, e.g., S PC=42, S PC=42900, S PC=4290001.

⁸ The following entries are searchable with PX=: EXP, IMP, PROD. The (S) operator can be used to link Product Activity with a specific Product Name, Product Code, Industry Name, or Industry Code (e.g., S PC=40150(S)PX=EXP).

⁹ Only the area code is searchable; the TE display code displays the entire telephone number.

¹⁰ Complete postal code displays.

¹¹ Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Use numeric operators (>, <, >=, <=) to search a range of values, e.g., S SL>=1K to retrieve all companies with sales of 1 thousand or more.

SPECIAL FEATURES

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK online.

SORT	CN, CO, CY, EM, PD, SL, ST, TE, ZP	SORT S4/ALL/EM,D PRINT S5/5/ALL/CY,CO
RANK	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK CO S3

PREDEFINED FORMAT OPTIONS

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	Medium	Full Record except Industry/Product Codes and Names
3	--	Company Name, Address, Telephone Number, Description of Business, and Industry/Product Codes and Names
4	--	Company Name, Industry/Product Codes and Names
5	Long	Full Record
6	--	Company Name
7	--	Company Name, Address Telephone Number, Industry/ Product Codes and Names
8	Short	Company Name, Address, and Telephone Number
9	Full	Full Record
10	--	National Address (excludes country)
20	--	International Address (includes country)
24	--	Company Name and Industry/Product Codes and Names in German
25	--	Full Record in German
27	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in German
29	--	Full Record in German
34	--	Company Name and Industry/Product Codes and Names in French
35	--	Full Record in French
37	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in French
39	--	Full Record in French
44	--	Company Name and Industry/Product Codes and Names in Spanish
45	--	Full Record in Spanish
47	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in Spanish
49	--	Full Record in Spanish
54	--	Company Name and Industry/Product Codes and Names in Italian
55	--	Full Record in Italian
57	--	Company Name, Address, Telephone Number, and Industry/Product Codes and Names in Italian
59	--	Full Record in Italian
K	--	KWIC (Key Word In Context) displays a window of text; may be used alone or with other formats

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

REPORT	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width.	REPORT S2/CO,EM,ZP/ALL
USER DEFINED FORMATS	User-defined formats can be specified using the display codes indicated in the Search Options tables.	TYPE S3/CO,TE/1-5
TAG	TAG can be used for tagged fields.	TYPE S3/CO,CY,TE/ALL TAG
DIRECT RECORD ACCESS	DIALOG Accession Number	TYPE 00080568/5 DISPLAY 00083824/CO,AZ PRINT 00082272/9

FOR ONLINE HELP:

See HELP FIELDS 584 for searchable fields; HELP FORMAT 584 for output formats; HELP LIMIT 584 for limits; HELP RATES 584 for cost information; HELP SORT 584 for sorts.