

**CorpTech® Directory of Technology Companies****FILE DESCRIPTION**

**CorpTech® Directory of Technology Companies** (File 559), produced by OneSource Information Services, Inc., contains company address, telephone number, employment data, key contact and title, primary Standard Industrial Classification (SIC) code, a detailed business description, and annual sales data for over 90,000 U.S. technology companies. Data for each company is updated annually with senior level executives and verified in writing.

When a U.S. technology company has a parent company located outside the U.S., a brief record is provided for the non-U.S. parent. These brief, non-U.S. records do not contain product, history, or performance data.

**SUBJECT COVERAGE**

Companies included in the CorpTech database are classified into major industry groups as shown below:

- Advanced materials
- Biotechnology
- Chemicals
- Computer Hardware
- Computer Software
- Defense
- Energy
- Environmental
- Factory automation
- Manufacturing equipment
- Medical
- Not primarily high-tech
- Pharmaceuticals
- Photonics
- Subassemblies & components
- Test & measurement
- Telecommunications & Internet
- Transportation

In addition, a table of comparisons is provided for each company which includes national, regional, and industry comparisons for: employment, employment growth, annual sales, and sales per employee.

**TIPS****USE FILE 559**

to find directory information on over 90,000 U.S. technical companies.

**USE /CO OR CO=**

to search for names of companies.

**USE SC=**

to find companies by SIC code.

**EXPAND PN=**

to find product names of interest.

**CONSULT DOCUMENTS**

4018

(<http://library.dialog.com/products/aids/4018.pdf>) for a listing of CorpTech industry codes and 4030 (<http://library.dialog.com/products/aids/4030.pdf>) for a listing of CorpTech Product Codes.

**USE REPORT**

to arrange output in easy-to-read tabular format.

**USE /US OR /NONUS**

to restrict retrieval to longer records representing U.S. companies or brief parent non-U.S. companies.

**DIALOG FILE DATA**

Inclusive Dates: Current

Update Frequency: Irregular reload

File Size: 94,157 records as of January 2007

**CONTACT**

CorpTech Directory of Technical Companies is produced by infoUSA. Questions concerning file content should be directed to:

CorpTech Information Services, Inc.

5711 South 86th Circle

Omaha, NE 68127

Phone: 866-313-6367

E-Mail: [corpotech@infousa.com](mailto:corpotech@infousa.com)

SAMPLE RECORD

DIALOG(R)File 559:CORPTECH Dir of Tech Companies  
(c) 2005 CorpTech. All rts. reserv.

AA= 00006763 CORPTECH ID: 10A1FJ  
 PD= RECORD UPDATED: December 20, 2004  
 SD= SALES DATA UPDATED: December 31, 2002  
 MINOR CHANGES : January 27, 2005

/CO,CO= COMPANY NAME: ADPAC Corp.  
 425 Market St # 4  
 CY=,ST=,ZP= San Francisco, CA 94105-2422  
 USA

TE= PHONE: (415) 777.5400  
 TOLL-FREE: (800) 797.8439  
 FAX: (415) 284.1125  
 URL: http://www.adpac.com

LA=,RT=,DT= LANGUAGE: ENGLISH RECORD TYPE: DIRECTORY DOCUMENT TYPE: COMPANY

SALES:  
 SA= Estimated annual sales of \$2.6 million (12 months ending December 31,2002):  
 2.5% to 10% of sales are from international business.

EM= EMPLOYEES: 20 employees (as of July 1,2003); company reported 66.67%  
 employment growth in the year prior to interview.

EXECUTIVES:  
 NM=,PO= Mr. Ed Severs - President/CEO (C.E.O., Sales)  
 Mr. Peter Harris - CTO (CTO)  
 Mr. Michael Harris - Director of Finance (Finance, Personnel, Purchasing,  
 Administration)  
 Mr. Mick Marshall - Technical Services Manager (Customer Service/ Support,  
 Quality)  
 Mr. John Cook - Operations Manager (Operations)

SF=,YR= OWNERSHIP: Independent private U.S. company. Formed in 1963.

SOURCE OF CAPITAL: Private Investment

/DE DESCRIPTION:  
 Developer of tools/systems, planning/analysis, performance measuring and  
 documentation generator software. Products assist in Legacy application  
 modernization and language translation, data migration, and re-platforming.  
 The company also provides global services including providing legacy  
 application overviews, diagnostics and inventory, impact studies, migration  
 services and language translation services. Products and services are sold  
 to multiple industries. The bulk of revenue is derived from activity in the  
 computer software industry. This company was capitalized by private  
 investment.

PC=,SC= PRIMARY SIC: 7372  
 IN= PRIMARY INDUSTRY: Computer Software (SOF)

PRODUCTS (CORPTECH CODES AND COMPANY-SUPPLIED DESCRIPTIONS)

CORPTECH	SIC	DESCRIPTION
SOF-UT-Y	7372	Performance measuring software
SOF-UT-P	7372	System- wide analysis tool software - System Vision(tm) Year 2000, Productivity tools - SVCOMMANDS(tm)
SOF-PD-P	7372	Parser tools software - SVCOMMANDS(tm)
SOF-UT-T	7372	Documentation generators - SVCOMMANDS(tm)
SOF-UT-5	7372	European conversion software
SOF-UT-L	7372	Cross reference utility software
SOF-UT-O	7372	Planning/analysis software

PRODUCTS (CORPTECH CODES AND DEFINITIONS)

PX=,PN=,/DE	SOF-UT-Y	CPU performance monitoring software
	SOF-UT-P	Array processing software
	SOF-PD-P	Parser generators, software development systems
	SOF-UT-T	Documentation generators
	SOF-UT-5	Application integration tools
	SOF-UT-L	Catalog server software
	SOF-UT-O	Accounting software, data center job

SAMPLE RECORD (cont'd)

CORPORATE HISTORY:

No corporate changes have been recorded since December 1985.

EXECUTIVE HISTORY:

Currently listed executives for whom changes have been recorded since August 1994

- Michael Harris, Director of Finance
  - o December 2002: Listing changed to Director of Finance (Finance, Personnel, Purchasing)
  - o January 2000: Listing changed to Director of Finance (Finance, Administration)
  - o Listed in or before August 1994, Administrator (Administration)

- Ed Severs, President/CEO
  - o December 2002: Listing changed to President (CEO, Sales)
  - o January 2000: Listing changed to President (CEO)
  - o June 1998: Listing changed to Chief Operating Officer (Manufacturing)

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PERFORMANCE:

Sales and Employment figures have not necessarily been adjusted for mergers, acquisitions or divestitures.

Sales(1)	1999	2000	2001	2002
Date	Dec 31	-	Dec 31	Dec 31
Sales (\$m)	\$6	-	\$1.793(2)	\$2.601(2)
Year-to-year change	-	-	-	+45.1%
Compound (3.0 years)	-24.3%			

1 Most recent years for which data are available ("-" indicates data not provided).

2 Estimated. Calculation:(actual employment) x ( industry average sales per employee).

Employees(1)	1999	2000	2002	2003
Date	Apr 8	Jan 28	Mar 21	July 1
Employees	50	30	12	20
Annualized rate of change	0.0%	-40.0%	-60.0%	+66.7%
Compound (5.0 years)	-16.7%			

1 Most recent years for which data are available ("-" indicates data not provided).

Sales per Employee	1999	2000	2001	2002
Date	Dec 31	-	Dec 31	Dec 31
Sales (\$m)	\$6	-	-	-
Employees	32(1)	-	-	-
Sales/Employees (\$)	\$187,500.0	-	-	-
Industry Norm(SOF)	\$134,031.250	-	-	-
Sales/Emp v. Ind Norm	139.0%	-	-	-

1 Normalized to sales date.

DATA CURRENCY:

The profile data were confirmed in writing on December 20,2004.

The data contained in the HISTORY and PERFORMANCE sections were collected when CorpTech updated this profile in the indicated months (between December 1985 and January 2005).

## SEARCH OPTIONS

## BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
— /CO /DE	— CO DE	— CO (32) —	All Basic Index Fields Company Name and Alternate Company Name <sup>1</sup> Description of Business and CorpTech and Company Descriptions	Word Word Word	S FINANCIAL(W)ANALYSIS? S ADPAC/CO S UTILITY(W)SOFTWARE/DE

<sup>1</sup> Searchable in the Basic Index and in the Additional Indexes.

## ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	A1	A1 (32)	Street Address		
AA=	AA	—	CorpTech Company Code	Phrase	S AA=10A1FJ
—	AZ	—	DIALOG Accession Number		
—	CF	—	Corporate Family Hierarchy		
CN=	CN	—	Country Name	Phrase	S CN=FRANCE
CO=	CO	CO (32)	Company Name and Alternate Company Name <sup>1</sup>	Phrase	S CO=ADPAC?
CY=	CY	CY (15)	City	Phrase	S CY=SAN FRANCISCO
DT=	DT	—	Document Type	Phrase	S DT=COMPANY
EM=	EM	EM (11)	Employees Total <sup>2</sup>	Numeric	S EM=40:60
—	FX	FX (14)	Fax Number		
—	GC	—	Government Contractor Status		
—	HI	—	Corporate History		
IN=	IN	—	Industry	Phrase	S IN=COMPUTER SOFTWARE
LA=	LA	—	Language	Phrase	S LA=ENGLISH
NM=	NM	NM (32)	Executive Name <sup>3</sup>	Word	S NM=HARRIS, PETER?
PC=	PC	PC (9)	Primary SIC Code	Phrase	S PC=7372
PD=	PD	—	Latest Update to Record	Phrase	S PD=19970926
—	PF	—	Company Performance		
PN=	PN	—	CorpTech Product Description	Phrase	S PN=FINANCIAL ANALYSIS?
PO=	—	—	Executive Position	Phrase	S PO=MARKETING
PX=	PX	—	CorpTech Product Code	Phrase	S PX=SOF-FN-P
PY=	PY	—	Record Update Year	Phrase	S PY=1997
RT=	RT	—	Record Type	Phrase	S RT=DIRECTORY
SA=	SA	SA (17)	Sales <sup>2</sup>	Numeric	S SA=5M:10M
SC=	SC	—	Standard Industrial Classification (SIC) Code	Phrase	S SC=7372
SD=	SD	—	Sales Revision Date	Phrase	S SD=19970926
SF=	SF	SF (17)	Special Feature/Type of Company	Phrase	S SF=PRIVATE
ST=	ST	ST (10)	State	Phrase	S ST=CA
TE=	TE	TE (14)	Telephone Number Area Code	Phrase	S TE=415
TS=	TS	—	Ticker Symbol	Phrase	S TS=ADBE
UD=	—	—	Update	Phrase	S UD=9999
—	UL	—	Uniform Resource Locator (URL)		
YR=	YR	—	Year Started	Phrase	S YR=1963
ZP=	ZP	ZP (12)	Zip Code	Phrase	S ZP=94105

<sup>2</sup> Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Negative numbers are preceded by a minus sign. Use numeric operators (>, <, <=, >=) to search a range of values, e.g., S SA>=10M to retrieve all records with sales of 10 million or higher.

<sup>3</sup> When used with REPORT, only the Top Executive displays.

**SPECIAL FEATURES**

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK online.

<b>LIMIT</b>	/NONUS -- Non-U.S. Companies /US -- U.S. Companies	S S2/NONUS S S3/US
<b>SORT</b>	CO, CY, EM, PC, SA, SD, ST, TE, YR, ZP	SORT S13/ALL/PC/SA,D PRINT S5/5/1-24/ZP
<b>RANK</b>	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK CO

**PREDEFINED FORMAT OPTIONS**

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	--	Company Name, Address, Fax and Telephone Numbers, Description of Business, CorpTech and SIC Codes and Descriptions, and Top Executive
3	Medium	Company Name, Address, Fax and Telephone Numbers, Description of Business, CorpTech and SIC Codes and Descriptions, and Top Executive
4	--	Company Name, Address, Fax and Telephone Numbers, Description of Business, CorpTech and SIC Codes and Descriptions, and Top Executive
5	--	Full Record except Performance Data
6	Free	Company Name, Record Update Date, and Sales Update Date
7	Long	Full Record except Performance Data
8	Short	Company Name, Industry, Primary SIC Code, and Dates
9	Full	Full Record including Performance Data
10	--	National Address (excludes country)
20	--	International Address (includes country)
30	--	National Address with Executive Name
40	--	International Address with Executive Name

**OTHER OUTPUT OPTIONS**

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

<b>REPORT</b>	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width.	REPORT S2/CO,EM,SA/ALL
<b>USER DEFINED FORMATS</b>	User-defined formats may be specified using the display codes indicated in the Search Options tables.	TYPE S3/CO,PC/1-5
<b>TAG</b>	TAG can be used for tagged fields.	TYPE S2/3/1-5 TAG
<b>DIRECT RECORD ACCESS</b>	DIALOG Accession Number	TYPE 07865530/5 DISPLAY 0774483/CO,PC PRINT 0301964/5

**FOR ONLINE HELP:**

See HELP FIELDS 559 for searchable fields; HELP FORMAT 559 for output formats; HELP LIMIT 559 for limits; HELP RATES 559 for cost information; HELP SORT 559 for sorts.