

# Canadian Business Directory

## FILE DESCRIPTION

**Canadian Business Directory**, produced by American Business Information, Inc. contains company name, current address, telephone number, employment data, key contact and title, U.S. Standard Industrial Classification (SIC) code, yellow pages and trade name information, and actual and estimated financial data on over 1.4 million Canadian business establishments. A companion file, American Business Directory, File 531, covers over 13 million U.S. businesses.

Data is compiled through a continuous updating cycle of compilation from print sources and through telephone verification. All information derived from telephone over 300 telephone directories throughout Canada is enhanced with SIC codes and six-digit yellow-page product listings. More than 3.4 million telephone verification calls are made to capture additional data, such as primary line of business, key contacts, and actual employee size. Annual reports are also used to cover public companies.

## SUBJECT COVERAGE

**Canadian Business Directory** provides U.S. SIC codes and includes trade name and franchise information, as well as listings for professionals by specialty. Coverage includes:

- Public companies
- Canadian government agencies
- Private companies
- Professionals
- Small businesses
- Schools

## TIPS

### USE FILE 533

to find directory information on over 1 million Canadian businesses.

### USE /CO OR CO=

to search for names of companies and businesses.

### USE SC=

to find companies by SIC code.

### USE REPORT

to arrange output in easy-to-read tabular format.

## DIALOG FILE DATA

Inclusive Dates: Current

Update Frequency: Quarterly , reload

File Size: 1,427,660 records as of October 2008

## CONTACT

Canadian Business Directory is provided by InfoUSA. Questions concerning file content should be directed to: InfoUSA

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Omaha, NE 68127

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## SAMPLE RECORD

DIALOG(R)File 533:Canadian Bus. Directory  
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01094119  
**/CO, CO=** INLAND KENWORTH  
 227 RANGE RD  
**CY=, ST=, ZP=** WHITEHORSE, YT Y1A 3E5  
**CN=** CANADA  
**TE=** TELEPHONE: 867-668-2127  
 FAX: 867-668-3366

INDUSTRY: MANUFACTURING  
**S2=, P2=, /DE** PRIMARY U.S. SIC AND YELLOW PAGE PRODUCT LINE(S):  
 3519 (INTERNAL COMBUSTION ENGINES NEC)  
**SC=, PC=** 351903 (ENGINES-DIESEL-MANUFACTURERS)  
**S2=** SECONDARY U.S. SIC(S) AND YELLOW PAGE PRODUCT LINE(S):  
 5082 (CONSTRUCTION & MINING MACHINERY)  
**SC=, /DE** 508206 (CONTRACTORS-EQUIP/SUPLS-DLRS/SVC (WHOL))  
 508414 (ENGINES-DIESEL (WHOLESALE))  
 5511 (MOTOR VEHICLE DEALERS-NEW & USED)  
 551105 (TRUCK-DEALERS)

**TN=, /TN** BRANDS SOLD AT THIS LOCATION:  
 CUMMINS  
 DETROIT DIESEL  
 KENWORTH

**EM=** EMPLOYEES AT THIS LOCATION: 14  
**SA=** LOCATION SALES(U.S.\$): 5,324,000

**NM=, PO=** TOP EXECUTIVE (THIS LOCATION): NEIL CROSS / MANAGER  
**CK=** THIS LOCATION NUMBER: 027157015

**PD=** MOST RECENT UPDATE TO RECORD: 0808

SEARCH OPTIONS

BASIC INDEX

| SEARCH SUFFIX          | DISPLAY CODE        | REPORT (FIELD LENGTH)  | FIELD NAME   | INDEXING                     | SELECT EXAMPLES   |
|------------------------|---------------------|------------------------|--|------------------------------|---|
| —<br>/CO<br>/DE<br>/TN | —<br>CO<br>DE<br>TN | —<br>CO (32)<br>—<br>— | All Basic Index Fields<br>Company Name <sup>1</sup><br>SIC Description<br>Trade Names <sup>1</sup> | Word<br>Word<br>Word<br>Word | S CONSTRUCTION(2W)MACHINERY<br>S KENWORTH?/CO<br>S ENGINES(W)DIESEL?/DE<br>S CUMMINS/TN |

<sup>1</sup> Searchable in the Basic Index and in the Additional Indexes.

ADDITIONAL INDEXES

| SEARCH PREFIX | DISPLAY CODE | REPORT (FIELD LENGTH) | FIELD NAME   | INDEXING | SELECT EXAMPLES                                |
|---------------|--------------|-----------------------|--|----------|--|
| —             | A1           | A1 (32)               | Street Address                                     |          |  |
| —             | AN           | AN (11)               | DIALOG Accession Number                            |          |  |
| CK=           | CK           | CK (11)               | ABI Company Number                                 | Phrase   | S CK=027157015                                 |
| CN=           | CN           | CN (22)               | Country  | Phrase   | S CN=CANADA                                    |
| CO=           | CO           | CO (32)               | Company Name <sup>1</sup>                          | Phrase   | S CO=INLAND KENWORTH?                          |
| CY=           | CY           | CY (18)               | City   | Phrase   | S CY=WHITEHORSE                                |
| EM=           | EM           | EM (11)               | Employees Here <sup>2</sup>                        | Numeric  | S EM=14  |
| NM=           | NM           | NM (32)               | Executive Name                                     | Word     | S NM=(CROSS(1N)NEIL)                           |
| P2=           | —            | —                     | Two-digit Primary U.S. SIC Code                    | Phrase   | S P2=35  |
| PC=           | PC           | PC (9)                | Primary U.S. SIC Code                              | Phrase   | S 3519<br>S PC=351903                          |
| PD=           | PD           | —                     | Latest Update to Record                            | Phrase   | S PD=200203                                    |
| PO=           | PO           | PO (34)               | Executive's Position                               | Phrase   | S PO=MANAGER                                   |
| PY=           | PY           | —                     | Publication Year                                   | Phrase   | S PY=2002                                      |
| S2=           | —            | —                     | 2-digit U.S. SIC Code                              | Phrase   | S S2=50  |
| SA=           | SA           | SA (17)               | Sales (U.S.) <sup>2</sup>                          | Numeric  | S SA=>5M                                       |
| SC=           | PC           | PC (9)                | U.S. Standard Industrial Classification (SIC) Code | Phrase   | S SC=508414                                    |
| ST=           | ST           | ST (10)               | Province   | Phrase   | S ST=YT  |
| TE=           | TE           | TE (14)               | Telephone Number                                   | Phrase   | S TE=867<br>S TE=867-668-<br>S TE=867-668-2127 |
| TN=           | TN           | —                     | Trade Name <sup>1</sup>                            | Phrase   | S TN=DETROIT DIESEL                            |
| UD=           | —            | —                     | Update   | Phrase   | S UD=9999                                      |
| ZP=           | ZP           | ZP (12)               | Postal Code  | Phrase   | S ZP=Y1A 3E5                                   |

<sup>2</sup> Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Negative numbers are preceded by a minus sign. Use numeric operators (>, <, <=, >=) to search a range of values, e.g., S SA>=10M to retrieve all records with sales of 10 million or higher.

**SPECIAL FEATURES**

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK online.

|              |  |                             |
|--------------|--|-----------------------------|
| <b>LIMIT</b> | /NAMES -- Record has at least 1 Executive Name<br>/UNDERTEN -- Between 1 and 9 Employees | S S3/NAMES<br>S S3/UNDERTEN |
| <b>SORT</b>  | CN, CO, CY, EM, PC, PD, SA, ST, TE, TN, ZP   | PRINT S5/5/1-24/CO          |
| <b>RANK</b>  | All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.          | RANK CO S3                  |

**PREDEFINED FORMAT OPTIONS**

| NO. | DIALOGWEB<br>FORMAT | RECORD CONTENT   |
|-----|---------------------|--|
| 1   | --                  | DIALOG Accession Number  |
| 2   | --                  | Full Record  |
| 3   | Medium              | Company Name, Address, Telephone Number, SIC Description, and Executive Name |
| 4   | --                  | Company Name, Address, Telephone Number, and Executive Name                  |
| 5   | Long                | Full Record  |
| 6   | --                  | Company Name and Location Number   |
| 7   | --                  | Company Name, Company Number, SIC Description, and Sales                     |
| 8   | Short               | Company Name, Address, Company Number, and Indexing                          |
| 9   | Full                | Full Record  |
| 10  | --                  | National Address (excludes country)  |
| 20  | --                  | International Address (includes country)                                     |
| 30  | --                  | National Address with Executive Name   |
| 40  | --                  | International Address with Executive Name                                    |

**OTHER OUTPUT OPTIONS**

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

|                             |  |  |
|-----------------------------|--|--|
| <b>REPORT</b>               | Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width. | REPORT S2/CO,EM,SA/ALL                                       |
| <b>USER DEFINED FORMATS</b> | User-defined formats can be specified using the display codes indicated in the Search Options tables.  | TYPE S3/CO,TE/1-5  |
| <b>TAG</b>                  | TAG can be used for tagged fields.   | TYPE S3/5/1-10 TAG   |
| <b>DIRECT RECORD ACCESS</b> | DIALOG Accession Number  | TYPE 00100005/5<br>DISPLAY 0074483/CO,SA<br>PRINT 50301964/9 |

**FOR ONLINE HELP:**

See HELP FIELDS 533 for searchable fields; HELP FORMAT 533 for output formats; HELP LIMIT 533 for limits; HELP RATES 533 for cost information; HELP SORT 533 for sorts.