

D&B European Financial RecordsSM**FILE DESCRIPTION**

D&B European Financial RecordsTM, produced by D&B Ltd., provides directory and financial information for over 6 million public and private businesses in Ireland, Italy, Monaco, San Marino, and the United Kingdom.

SUBJECT COVERAGE

D&B European Financial RecordsTM, includes company identification and address details, executive names, and business and product information. Many records also include financial details, balance sheet data, profit and loss accounts, and financial ratios. To locate records with financial data, use the limit **/FINANCIAL**, e.g., **S S1/FINANCIAL**.

TIPS**USE FILE 523**

to find details of more than 4 million firms located in Ireland, Italy, Monaco, San Marino, or the United Kingdom.

USE CO= or /CO

to search for firms of interest

USE /FINANCIAL

to find records having financial abstracts.

USE CN= to search for firms by country**DIALOG FILE DATA**

Inclusive Dates: 1984 - current month

Update Frequency: Monthly

File Size: 6,154,870 records as of June 2011

CONTACT

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SAMPLE RECORD

DIALOG(R)File 523:D & B-European Financial Records
(Copr. 2010 D&B). All rts. reserv.

AN 06082063
/CO,CO= GOLD FILLING STATIONS LTD
A1= 45 HOPE ST
CY=,ZP= GLASGOW G2 6AE
CX= LANARKSHIRE
CN= UNITED KINGDOM
UP= BASE REPORT DATE: 10 Mar 2004
DN= DUNS NUMBER: 89-636-3058
NO= REGISTRATION NUMBER: SC172326
REGISTERED OFFICE ADDRESS: 14 Newton Place, Glasgow, G3 7PY
OY= YEAR STARTED: 1995
YR= DATE OF INCORPORATION: 13 Feb 1997
SF= LEGAL FORM: Private Limited Company

/DE,P2=,PC= ACTIVITIES: Petrol service station proprietors
PRIMARY SIC:
5541 Gasoline service stations
Premises are Subject occupiers premises at the above address
SPECIAL EVENTS
BUSINESS MOVE Please note business has moved

EM= EMPLOYEES TOTAL: 42

BA= BANKS
The Royal Bank of Scotland PLC, 142-144 Princes St, Edinburgh, Midlothian,
EH2 4EQ, UK /Bank sort code: 83-51-00

COMPARATIVE FINANCIALS IN LOCAL CURRENCY

	Fiscal 31 May 2009 Individual UKL (000's)	Fiscal 31 May 2008 Individual UKL (000's)	Fiscal 31 May 2007 Individual UKL (000's)
SL= Net Sales	10,987	11,281	6,435
Pretax Profit	-21	34	62
Net Worth	385	435	462
Total Fixed Assets	322	307	480
Current Assets	393	656	343
Current Liabilities	330	528	361
Working Capital	63	128	-18
Employees(actual)	47	42	24
Net Assets	716	964	823
Long Term Debt	NA	0	1
Total Liabilities	330	528	362

COMPARATIVE FINANCIALS IN US DOLLARS

	Fiscal 31 May 2009 Individual US Dollars (000's)	Fiscal 31 May 2008 Individual US Dollars (000's)	Fiscal 31 May 2007 Individual US Dollars (000's)
SA= Net Sales	16,313	16,750	9,554
IB= Pretax Profit	-31	50	93
NW= Net Worth	572	647	685
FA= Total Fixed Assets	479	456	713
CA= Current Assets	584	974	509
LI= Current Liabilities	491	784	536
WK= Working Capital	93	191	-27
EM= Employees(actual)	47	42	24
Net Assets	1,062	1,431	1,222
LD= Long Term Debt	NA	0	1
TD= Total Liabilities	491	784	537

ABSTRACT FROM FISCAL BALANCE SHEET

Start Period of Accounts: 01 Jun 2008
End Period of Accounts: 31 May 2009

	Fiscal 31 May 2009 Individual UKL	Fiscal 31 May 2009 Individual US Dollars

SAMPLE RECORD (cont'd)

	(000's)	(000's)	
ASSETS			
SHORT TERM ASSETS			
Net Stock and Work In Progress	191	284	
Trade Debtors	73	108	
Other Receivables	85	127	
Prepaid Expenses	2	2	
Cash and Liquid Assets	43	63	
Total Current Assets	393	584	
Total Assets	716	1,062	
LONG TERM ASSETS			
Land and Buildings	281	417	
Fixtures and Equipment	41	61	
LIABILITIES			
SHORT TERM LIABILITIES			
Trade Creditors	114	169	
Tax and Social Security	14	21	
Other Current Liabilities	6	9	
Amount Due Group	133	197	
Accruals and Deferred Income	64	95	
Total Current Liabilities	330	491	
SHAREHOLDERS EQUITY			
IK= Issued Capital	1	1	
Share Premium Account	333	495	
Retained Earnings	51	75	
Total Liab.(incl Net Worth)	716	1,062	
BALANCE SHEET EXPLANATIONS IN LOCAL CURRENCY			
Other Current Liab. consist of:Undisclosed Current Liabilities			
No contingent debt indicated			
Inventory valued at lower of cost or market			
Fixed Assets Less Depreciation:25,631			
Long Term Debt: Creditors after 1 year			
Other Explanations: The above accounts have been prepared in accordance with Section 247-249 of the Companies Act 1985 which has modified disclosure requirements for companies classified as small			
PROFIT AND LOSS ACCOUNT			
	Fiscal	Fiscal	
	31 May 2009	31 May 2009	
	Individual	Individual	
	UKL	US Dollars	
	(000's)	(000's)	
Net Sales	10,987	16,313	
Other Operating Income	144	213	
CG= Raw Materials Employed	10,349	15,367	
Cost of Goods Sold	10,349	15,367	
Gross Profit	637	946	
ER= Total Payroll	338	501	
Fixed Asset Depreciation	7	10	
Other Operating Costs	457	679	
OP= Net Operating Income	-21	-31	
Interest From Loans	0	0	
Total Financial Income	0	0	
Interest Payable on Loans	0	0	
Total Expenses	0	0	
Profit Before Tax	-21	-31	
Other Taxes	0	0	
TT= Total Tax	0	0	
Profit Before Extraord. Items	-20	-30	
Net Loss	20	30	
KEY RATIOS			
	31 May 2009	31 May 2008	31 May 2007
CR= Current Ratio	1.2	1.2	0.9
QR= Acid Test Ratio	0.3	0.5	0.2
LW= Liabilities/Net Worth(%)	85.8	121.3	78.3
Cur. Liab./Net Worth(%)	85.8	121.2	78.2

SAMPLE RECORD (cont'd)

	Cur. Liab./Stock(%)	173.0	184.7	212.1
	Fixed Assets/Net Worth(%)	83.7	70.6	104.1
CP=	Collection Period(Days)	2.4	3.0	3.6
VT=	Stock Turnover(Times)	57.5	39.5	37.8
JW=	Sales/Working Capital	175.1	87.8	-354.0
	Assets Utilization(%)	6.5	8.5	12.8
	Creditors/Sales(Times)	3.8	3.3	2.5
	Asset Turnover(%)	1,535.5	1,170.8	781.7
PM=	Profit Margin(%)	-0.2	0.3	1.0
RA=	Return on Assets(%)	-2.9	3.5	7.6
RQ=	Return on Equity(%)	-5.4	7.8	13.5
	Sales per Employee(000)	0.2	0.3	0.3
PN=	Profit per Employee(000)	0	0	0
	Return on Capital(%)	-5.4	7.8	13.5
XC=	Capital per Employee(000)	0	0	0
	Average Wage(000)	0	0	0

US\$ conversion rate is provided for comparison purposes.

Conversion rate used: .6735 UKL/US\$ (2009)

ADDITIONAL NOTES TO LATEST YEARS ACCOUNTS (IN LOCAL CURRENCY)

SALES: 10,986,941

SOURCE OF SALES: From Accounts

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	—	—	All Basic Index Fields	Word	S RADIO AND TV
/CO	CO	CO (31)	Company Name, Former Company Name, and Trade Name ¹	Word	S D(2W)B(W)SAMPLE(W)CO(W)LTD/CO
/DE	DE	A1 (16)	Description	Word	S BUSINESS(W)SERVICES/DE

¹ Also searchable in the Additional Indexes and in the Basic Index.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
A1=	A1	A1 (16)	Street Address	Word	S A1=(MARLOW AND PARKWAY)
—	AN	AN (11)	DIALOG Accession Number		
—	AS	—	Associated Companies		
BA=	BA	BA (31)	Bank (displays address)	Phrase	S BA=BARCLAYS BANK PLC?
—	BR	—	Branches (includes Trade Name and Former Company Name)		
—	BS	—	Abstract of Balance Sheet		
—	CF	—	Comparative Financials		
CG=	—	—	Cost of Goods Sold	Phrase	S CG=>500K
CN=	CN	CN (11)	Country Name	Phrase	S CN=UNITED KINGDOM
CO=	CO	CO (31)	Company Name, Trade Name, and Former Name ¹	Phrase	S CO=D & B SAMPLE CO LTD
CX=	CX	CX (11)	County	Phrase	S CX=BUCKINGHAMSHIRE
CY=	CY	CY (11)	City	Phrase	S CY=MARLOW
DC=	DC	DC (13)	DUNS Corporate Number	Phrase	S DC=28-251-5782
DN=	DN	DN (13)	DUNS Number	Phrase	S DN=21-456-7885
DP=	DP	DP (13)	DUNS Parent Number	Phrase	S DP=27-436-3232
EM=	EM	EM (11)	Employees Total	Numeric	S EM=50
EX=	EX	EX (11)	Exchange	Phrase	S EX=IRISH
FC=	—	FC (11)	Local Currency ³	Phrase	S FC=UKL
—	FX	FX (11)	Fax Number		
—	HI	—	Miscellaneous Business Information		
HN=	HN	—	Shareholder Names	Word	S HN=(JOSE(1N)CORRETJA)
IK=	IK	IK (16)	Issued Capital	Numeric	S IK=>479K
—	IS	—	Profit and Loss Statement		
—	LS	LS (11)	Legal Status, Import/Export, Rent/Own, Location Business		
NB=	NB	—	Number of Branches	Numeric	S NB<=4
NM=	NM	NM (31)	Executive Name	Word	S NM=(JULIE(2N)WHITTAKER)
NO=	NO	NO (14)	Registered Company Number ⁴	Phrase	S NO=434567
OY=	OY	OY (9)	Year Started	Phrase	S OY=1982
P2=	—	—	2-digit Primary SIC Code ⁵	Phrase	S P2=73
PC=	PC	PC (9)	Primary SIC Code ⁵	Phrase	S PC=7389
PD=	PD	PD (11)	Financials Date	Phrase	S PD=20041231
PL=	PL	—	Local SIC Codes ⁶	Phrase	S PL=2934
PO=	PO	—	Executive Position	Phrase	PO=SALES DIRECTOR
—	RA	RA (13)	Ratios		
S2=	—	—	2-digit SIC Code ⁵	Phrase	S S2=73
—	SB	—	Subsidiaries		
SC=	SC	—	Standard Industrial Classification (SIC) Code ⁵	Phrase	S SC=7389
SF=	SF	—	Special Features ⁷	Phrase	S SF=EXPORTER
ST=	ST	ST (11)	Province/State ⁸	Phrase	S ST=AG
—	TE	TE (11)	Telephone		
UD=	—	—	Update	Phrase	S UD=9999
UP=	UP	UP (11)	Base Report Date	Phrase	S UP=20091027
VN=	VN	VN (11)	VAT Number (Value Added Tax)	Phrase	S VN=GB 000906565610
YR=	YR	YR (11)	Year Incorporated	Phrase	S YR=1984
ZP=	ZP	ZP (11)	Postal Code	Phrase	S ZP=SL7 1AJ
FINANCIAL INDEXES⁹					
BO=	—	BO (16)	Bank Loans and Overdrafts	Numeric	S BO=3M
CA=	CA	CA (16)	Current Assets	Numeric	S CA=200M:300M
CG=	—	CG (16)	Cost of Goods Sold	Numeric	S CG=300M
FA=	FA	FA (16)	Fixed Assets	Numeric	S FA=100M:200M
IB=	IB	IB (16)	Pre-Tax Profits	Numeric	S IB=-5M:-3M
IK=	IK	IK (16)	Issued Capital	Numeric	S IK=>97M
IV=	IV	IV (16)	Inventory	Numeric	S IV=10M:40M
LD=	LD	LD (16)	Long Term Debt (Liabilities)	Numeric	S LD=130M
LI=	LI	LI (16)	Current Liabilities	Numeric	S LI=300M:500M

ADDITIONAL INDEXES (cont'd)

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
NI=	NI	NI (16)	Profit	Numeric	S NI>100K
NW=	NW	NW (16)	Net Worth	Numeric	S NW=300M:500M
OP=	—	OP (16)	Operating Income	Numeric	S OP=-3M:-1M
RE=	RE	RE (16)	Accounts Receivable	Numeric	S RE>=100M
SA=	SA	SA (16)	Sales	Numeric	S SA>300M
SE=	—	SE (16)	Total Stock Equity	Numeric	S SE>500M
SL=	—	SL (16)	Sales (Local Currency)	Numeric	S SL>1B
TA=	TA	TA (16)	Total Assets	Numeric	S TA=600M:1B
TD=	TD	TD (16)	Total Debt	Numeric	S TD<100M
TL=	TL	TL (16)	Total Liabilities (including Net Worth)	Numeric	S TL<=90M
TR=	—	TR (16)	Total Reserves	Numeric	S TR=50M:100M
TT=	—	TT (16)	Total Tax	Numeric	S TT<10K
WK=	WK	WK (16)	Working Capital	Numeric	S WK=100M:300M
XP=	—	XP (16)	Exports	Numeric	S XP=10M:50M
RATIO INDEXES					
CP=	—	CP (13)	Collection Period (Days)	Numeric	S CP=30.8:45.0
CR=	—	CR (13)	Current Ratio	Numeric	S CR=.20:2.70
JE=	—	JE (13)	Sales per Employee (Local Currency)	Numeric	S JE>150K
JW=	—	JW (13)	Sales/Working Capital	Numeric	S JW>5.0
LW=	—	LW (13)	Liabilities/Net Worth (%)	Numeric	S LW=25.0:35.0
PM=	—	PM (13)	Profit Margin (%) ¹⁰	Numeric	S PM>40%
PN=	—	PN (13)	Profit per Employee (Local Currency)	Numeric	S PN="5800.000"
RA=	—	RA (13)	Return on Assets (%) ¹⁰	Numeric	S RA=5.0:7.0
RQ=	—	RQ (13)	Return on Equity (%) ¹⁰	Numeric	S RQ=9.1:12.0
VT=	—	VT (13)	Inventory Turnover	Numeric	S VT>=75.0
XC=	—	XC (13)	Capital per Employee (Local Currency)	Numeric	S XC>=50.0

² Includes primary and secondary SIC descriptions. Business Description may be non-English.

³ Currency code translations are as follows: AFL Netherlands Antilles Guilder; BFR Belgian Franc; DFL Netherlands Guilder; DKR Danish Krone; DMK German Deutschmark; ESP Portuguese Escudo; EUR Euros; FFR French Franc; HKDHong Kong Dollar; IRL Irish Pound (Punt); JYE Japanese Yen; LFT Luxembourg Franc; LIT Italian Lira; NKR Norwegian Krone; PTS Spanish Peseta; SFR Swiss Franc; SKR Swedish Krona; UKL United Kingdom Pounds

⁴ The following company registrations are searchable with NO=: Company Registry Office - Ireland, United Kingdom; SIREN - France; Chamber of Commerce - Netherlands, Denmark; Italian Fiscal Code - Italy; Spanish Fiscal Code - Spain; Portuguese Fiscal Code - Portugal.

⁵ Codes are 1987 U.S. Standard Industrial Classification Codes.

⁶ Local SIC Codes in the file searchable using PL= are: NACE codes - Belgium, Italy; APE codes - France; NAF codes - France; SBA codes - Germany.

⁷ EXPAND to see a list of valid terms.

⁸ Codes for province/state are for Italy and Spain only.

⁹ Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Negative numbers are preceded by a minus sign. Use numeric operators (:,<,>=,etc.) to search range of values, e.g., S BS>=10,000,000 to retrieve all records with base sales of ten million or higher.

¹⁰ Data may be searched with the percent (%) sign (e.g., S EG=100%) or in decimal format (e.g., S EG=1.0).

SPECIAL FEATURES

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK, HELP MAP, HELP DUP online.

LIMIT	/FINANCIAL -- Financial Abstract available	S S1/FINANCIAL
SORT	CA, CG, CN, CO, CR, CX, CY, DC, DN, DP, EM, FA, FC, IB, IV, JW, LD, LI, LW, NI, NO, OP, OY, PC, PD, PM, PN, RA, RE, RQ, SA, SL, ST, TA, TL, UP, WK, XP, YR, ZP	SORT S4/ALL/ST
RANK	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK CO S2
MAP	DC, DN, DP	MAP DN TEMP S4
RD, ID	Remove duplicates (RD) or identify duplicates (ID,IDO).	RD S5

PREDEFINED FORMAT OPTIONS

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	--	Full Record excluding Financials, Executive Names, and Shareholding
3	Medium	Company Name, Address, Telephone Number, Description of Business, SIC Codes and Descriptions, DUNS Corporate Family Linkage, and Executives
4	--	Company Name, Address, Telephone, and Executives
5	Long	Full Record except Financials
6	Short	Company Name, DUNS Number, and Years of Financials
7	--	Company Name, Address, and Financial Ratios
8	--	Company Name, Address, and D-U-N-S Number
9	Full	Full Record with Full Financials
10	--	National Address (excludes country)
12	--	Company Name, Address, and Financials
14	--	Company Name, Address, and Shareholding Information
17	--	Company Name, Address, Banks, Subsidiaries, Branches, and Associated Companies
20	--	International Address (includes country)
30	--	National Address with Executive Name
40	--	International Address with Executive Name

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

REPORT	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width.	REPORT S2/CO,SA,PC/ALL
USER DEFINED FORMATS	User-defined formats can be specified using the display codes indicated in the Search Options tables.	TYPE S3/CO,SL/1-5
TAG	TAG can be used for tagged fields.	TYPE S3/5/1-10 TAG
DIRECT RECORD ACCESS	DIALOG Accession Number	TYPE 00037397/9 DISPLAY 00139921/CO,SA PRINT 00037397/12

FOR ONLINE HELP:

See HELP FIELDS 523 for searchable fields; HELP FORMAT 523 for output formats; HELP LIMIT 523 for limits; HELP RATES 523 for cost information; HELP SORT 523 for sorts.