

D&B European Financial RecordsSM

FILE DESCRIPTION

D&B European Financial RecordsTM, produced by D&B LTD, provides financial information for more than 4 million public and private businesses in 13 European countries. The records include identification data, history and operations, and many businesses may have balance sheet and profit and loss account, up to three years comparative financials, and ratios.

SUBJECT COVERAGE

D&B European Financial Records includes public and private companies from the following countries:

- Andorra
- Belgium
- France
- Germany
- Ireland
- Italy
- Luxembourg
- Monaco
- Netherlands
- Portugal
- San Marino
- Spain
- United Kingdom

TIPS

USE FILE 523

to find in-depth financial information on more than 4 million European companies.

USE CN=

to find countries of interest.

USE /FINANCIAL

to find records having financial abstracts.

DIALOG FILE DATA

Inclusive Dates: 2005-2006

Update Frequency: Closed

File Size: 4,449,080

CONTACT

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SAMPLE RECORD

DIALOG(R)File 523:D&B Eur. Fin.
 (c) 2004 D&B All rts. reserv.
 00037397
AN 00037397
/CO, CO= BASE DE BRESSOLS
/CO, CO= INTERMARCHE
A1= 99 Rue Brillat Savarin
ZP=, CY= 74033 PARIS
CN= FRANCE

TE TELEPHONE: (3)40 79 60 00

UP= BASE REPORT DATE: 24 Aug 94
DN= DUNS NUMBER: 76-473-7033

NO= REGISTRATION NUMBER: 342933966
OY= YEAR STARTED 1982
YR= DATE OF INCORPORATION: 01 Mar 1982
SF= LEGAL FORM: Public Limited Company

/DE ACTIVITIES: Fabrication et commercialisation
 d'electronique professionnel

P2=,PC=, PRIMARY SIC:
/DE 3663 Mfg radio/tv communication equipment

/DE SECONDARY SIC:
S2=,SC=, 3679 Electronic components, NEC, NSK

PL= FRENCH APE CODE: 2934
PL= FRENCH NAF CODE: 322A
SF= Premises are Rented
SF= This is an Office location

EM= EMPLOYEES TOTAL: 2,327

NM=, PO= Claude LERAILLEZ/Chairman of the Board
 Jean TEMPE/General Manager
 Olivier AZAN/Accounts Manager/Finance Manager
 Olivier AZAN/E.D.P. Manager
 Olivier AZAN/Financial Director/Administrative Manager
 Olivier Jacques HOURTON/General Secretariat
 Bernard HOUEY/Commercial Director/Sales Manager
 Michel ROSSIER
 Albert MANUALI

BA= BANKS
 CREDIT COMMERCIAL DE FRANCE 74009 PARIS 303 Avenue des Champs Elysees

 BANQUE NATIONALE DE PARIS 79343 VELIZY VILLACOUBLAY 3 Place De L'Europe

 SUBSIDIARIES
 Experdata
 Percentage owned: 74

NB= NUMBER OF BRANCHES: 4
 BRANCHES
 44470 CARQUEFOU 6 Rue du Danemark

SAMPLE RECORD (cont'd)

Branch activities: point de vente
 39300 BRIVE LA GAILLARDE
 Branch activities: usine
 76240 DEUVILLE LES ROUEN 49 rue de la Republique
 Branch activities: usine
 34000 CAEN
 Branch activities: usine

DP= IMMEDIATE PARENT: Galtier SA GRENOBLE
 IMMEDIATE PARENT DUNS: 27-436-3232
 IMMEDIATE PARENT CITY: SURESNES
 PERCENT OWNED BY PARENT: 89

HN= SHAREHOLDER NAME SHARES HELD
 Galtier SA GRENOBLE 89%

NOMINAL CAPITAL: 494,000,000 FFR 97,229,934 US\$

COMPARATIVE FINANCIALS IN LOCAL CURRENCY

	Fiscal 31 Dec 03 Individual FFR (000's)	Fiscal 31 Dec 02 Individual FFR (000's)	Fiscal 31 Dec 01 Individual FFR (000's)
PD=			
SL=			
Net Sales	2,349,099	2,347,324	2,230,972
Cost of Gds Sold	677,962	493,909	739,444
Profit for Year	-3,396	46,964	34,394
Net Worth	924,043	936,777	799,440
Long Term Assets	420,467	433,970	336,003
Current Assets	3,424,249	3,439,796	3,464,903
Current Liabil	909,920	3,024,692	937,499
Working Capital	634,429	494,304	649,233
Total Debts	967,799	3,034,234	944,322

COMPARATIVE FINANCIALS IN US DOLLARS

	Fiscal 31 Dec 03 Individual US Dollars (000's)	Fiscal 31 Dec 02 Individual US Dollars (000's)	Fiscal 31 Dec 01 Individual US Dollars (000's)
SA=			
CG=			
NI=			
NW=			
CA=			
LI=			
WK=			
TD=			
Net Sales	434,900	434,442	393,924
Cost of Gds Sld	339,694	304,400	326,963
Profit for Year	-244	9,274	2,739
Net Worth	344,696	347,746	339,437
Long Term Assets	74,263	72,727	44,799
Current Assets	243,669	269,363	249,929
Current Liabil	342,996	393,334	344,369
Working Capital	309,673	97,249	334,460
Total Debts	370,990	392,796	366,747

ABSTRACT FROM FISCAL BALANCE SHEET

Number of Months in Period: 12
 End Period of Accounts: 31 Dec 03

Format Used To Prepare Accounts: New EEC format

Fiscal Fiscal
 31 Dec 03 31 Dec 03

SAMPLE RECORD (cont'd)

	Individual FFR (000's)	Individual US (000's)	
ASSETS			
SHORT TERM ASSETS			
	Prepayments	44,440	9,024
	Nt Stck & Wk In Prog	330,434	49,347
	Trade Debtors	693,470	322,336
	Other Receivables	232,303	37,442
	Prepaid Expenses	330,343	39,449
	Cash and Liquid Assts	34,440	6,277
	Ttl Curr Assts	3,424,249	243,669
	Prepd Exp.&Def Csts	3,390	463
TA=	Total Assets	3,949,994	326,492
LONG TERM ASSETS			
	Goodwill	300	37
	Other Intangibles	2,773	499
	Land	29,900	4,303
	Buildings	93,240	36,464
	Other Fixed Assets	399,644	34,076
	Long Term Investments	94,394	36,669
	Other Financial Assets	2,404	442
	Ttl Non-Curr Assts	420,467	74,263
LIABILITIES			
SHORT TERM LIABILITIES			
	Trade Creditors	372,976	64,969
	Advances Received	342,967	27,030
BO=	Bank Loans and Overdrafts	37,064	3,033
	Other Loans	43,249	9,049
	Other Liabilities	73,433	32,990
	Income Stated in Advance	97,397	37,396
	Tax and Social Security	202,634	34,490
	Total Current Liabilities	909,920	342,996
TD=	Total Debts	967,799	370,990
	Regularisation Account	3,939	342
LONG TERM LIABILITIES			
	Provisions and Allowances	49,364	9,404
SHAREHOLDERS EQUITY			
IK=	Issued Capital	494,000	97,229
	Share Premium Account	323,700	46,904
	Legal Reserves	9,244	3,447
TR=	Total Reserves	4,443	794
	Profits	-3,396	-244
	Profit From Previous Years	92	36
	Capital Subsidies	4,000	706
SE=	Total Stock Equity	933,304	346,744
TL=	Total Liab.(incl Net Worth)	3,949,994	326,492

BALANCE SHEET EXPLANATIONS IN LOCAL CURRENCY (000s)

Worth w/o Goodwill: 6,043,000

PROFIT AND LOSS ACCOUNT

SAMPLE RECORD (cont'd)

	Fiscal 31 Dec 03 Individual FFR (000's)	Fiscal 31 Dec 03 Individual US Dollars (000's)
	2,349,099	434,900
	677,962	339,694
	434,764	93,072
	303,693	37,944
OP=	-33,430	-2,367
	37,439	3,096
	36,694	2,946
	30,990	4,470
IB=	-26,942	-4,743
	46,923	9,294
	29,932	4,294
TT=	-9,474	-3,496
	3,396	244

KEY RATIOS

	31 Dec 03	31 Dec 02	31 Dec 01
CR=	3.9	3.4	3.9
QR=	3.4	3.3	3.4
LW=	337.3	323.7	339.6
	44.6	43.3	44.3
CP=	99.4	306.9	309.3
	7.3	6.2	6.9
	327.0	323.4	324.2
PM=	-3.3	2.0	0.6
RA=	-3.4	2.4	0.9
RQ=	-3.3	4.7	3.9
JE=	3,000.4	NA	3,004.0
PN=	-33.4	NA	6.3
	239.7	NA	206.0

US\$ conversion rate is provided for comparison purposes.
Conversion rate used: 4.6632 FFR/US\$ (9312)

ADDITIONAL NOTES TO LATEST YEARS ACCOUNTS (IN LOCAL CURRENCY)

SALES: 2,349,099,000

SOURCE OF SALES: From Accounts

Sample record does not contain actual data.

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
— /CO	— CO	— CO (31)	All Basic Index Fields Company Name, Former Company Name, and Trade Name ¹	Word Word	S RADIO AND TV S BASE(W)DE(W)BRESSOLS/CO S INTERMARCHE/CO

¹ Also searchable in the Additional Indexes and in the Basic Index.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
A1=	A1	A1 (16)	Street Address	Word	S A1=(RUE(W)BRILLAT)
—	AN	AN (11)	DIALOG Accession Number		
—	AS	—	Associated Companies		
BA=	BA	BA (31)	Bank (displays address)	Phrase	S BA=CREDIT COMMERCIAL?
—	BR	—	Branches (includes Trade Name and Former Company Name)		
—	BS	—	Abstract of Balance Sheet		
—	CF	—	Comparative Financials		
CN=	CN	CN (11)	Country Name	Phrase	S CN=FRANCE
CO=	CO	CO (31)	Company Name, Trade Name, and Former Name ¹	Phrase	S CO=BASE DE BRESSOLS
CX=	CX	CX (11)	County	Phrase	S CX=ESSEX
CY=	CY	CY (11)	City	Phrase	S CY=PARIS
DC=	DC	DC (13)	DUNS Corporate Number	Phrase	S DC=28-251-5782
DN=	DN	DN (13)	DUNS Number	Phrase	S DN=27-131-6333
DP=	DP	DP (13)	DUNS Parent Number	Phrase	S DP=28-251-5782
EM=	EM	EM (11)	Employees Total	Numeric	S EM>=1000
EX=	EX	EX (11)	Exchange	Phrase	S EX=IRISH
FC=	—	FC (11)	Local Currency ³	Phrase	S FC=EUR
—	FX	FX (11)	Fax Number		
—	HI	—	Miscellaneous Business Information		
HN=	HN	—	Shareholder Names	Word	S HN=(JOSE(1N)CORRETJA(1N)GATNAU)
IK=	IK	IK (16)	Issued Capital	Numeric	S IK>=16M
—	IS	—	Profit and Loss Statement		
—	LS	LS (11)	Legal Status, Import/Export, Rent/Own, Location Business		
NB=	NB	—	Number of Branches	Numeric	S NB<=4
NM=	NM	NM (31)	Executive Name	Word	S NM=(ANNA(1N)AZAN)
NO=	NO	NO (14)	Registered Company Number ⁴	Phrase	S NO=342900362
OY=	OY	OY (9)	Year Started	Phrase	S OY=1975
P2=	—	—	2-digit Primary SIC Code ⁵	Phrase	S P2=36
PC=	PC	PC (9)	Primary SIC Code ⁵	Phrase	S PC=3663
PD=	PD	PD (11)	Financials Date	Phrase	S PD=20021231
PL=	PL	—	Local SIC Codes ⁶	Phrase	S PL=2931
PO=	PO	—	Executive Position	Phrase	S PO=GENERAL MANAGER
—	RA	RA (13)	Ratios		
S2=	—	—	2-digit SIC Code ⁵	Phrase	S S2=70
—	SB	—	Subsidiaries		
SC=	SC	—	Standard Industrial Classification (SIC) Code ⁵	Phrase	S SC=7011
SF=	SF	—	Special Features ⁷	Phrase	S SF=IMPORTER
ST=	ST	ST (11)	Province/State ⁸	Phrase	S ST=AG
—	TE	TE (11)	Telephone		
UD=	—	—	Update	Phrase	S UD=9999
UP=	UP	UP (11)	Base Report Date	Phrase	S UP=20000824
VN=	VN	VN (11)	VAT Number (Value Added Tax)	Phrase	S VN=GB 000906565610
YR=	YR	YR (11)	Year Incorporated	Phrase	S YR=1978
ZP=	ZP	ZP (11)	Postal Code	Phrase	S ZP=74023
FINANCIAL INDEXES⁹					
BO=	—	BO (16)	Bank Loans and Overdrafts	Numeric	S BO=3M
CA=	CA	CA (16)	Current Assets	Numeric	S CA=200M:300M
CG=	—	CG (16)	Cost of Goods Sold	Numeric	S CG=300M
ER=	ER	ER (16)	Employee Remuneration	Numeric	S ER>1M
FA=	FA	FA (16)	Fixed Assets	Numeric	S FA=100M:200M
IB=	IB	IB (16)	Pre-Tax Profits	Numeric	S IB=-5M:-3M
II=	—	II (13)	Degree of Debt (%) ¹⁰	Numeric	S II<10%
IK=	IK	IK (16)	Issued Capital	Numeric	S IK>=97M
IV=	IV	IV (16)	Inventory	Numeric	S IV=10M:40M

ADDITIONAL INDEXES (cont'd)

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
LD=	LD	LD (16)	Long Term Debt (Liabilities)	Numeric	S LD=130M
LI=	LI	LI (16)	Current Liabilities	Numeric	S LI=300M:500M
NI=	NI	NI (16)	Profit	Numeric	S NI>100K
NW=	NW	NW (16)	Net Worth	Numeric	S NW=300M:500M
OP=	—	OP (16)	Operating Income	Numeric	S OP=-3M:-1M
RE=	RE	RE (16)	Accounts Receivable	Numeric	S RE>=100M
SA=	SA	SA (16)	Sales	Numeric	S SA>300M
SE=	—	SE (16)	Total Stock Equity	Numeric	S SE>500M
SL=	—	SL (16)	Sales (Local Currency)	Numeric	S SL>1B
TA=	TA	TA (16)	Total Assets	Numeric	S TA=600M:1B
TD=	TD	TD (16)	Total Debt	Numeric	S TD<100M
TL=	TL	TL (16)	Total Liabilities (including Net Worth)	Numeric	S TL<=90M
TR=	—	TR (16)	Total Reserves	Numeric	S TR=50M:100M
TT=	—	TT (16)	Total Tax	Numeric	S TT<10K
WK=	WK	WK (16)	Working Capital	Numeric	S WK=100M:300M
XP=	—	XP (16)	Exports	Numeric	S XP=10M:50M
RATIO INDEXES					
CP=	—	CP (13)	Collection Period (Days)	Numeric	S CP=30.8:45.0
CR=	—	CR (13)	Current Ratio	Numeric	S CR=.20:2.70
JE=	—	JE (13)	Sales per Employee (Local Currency)	Numeric	S JE>150K
JW=	—	JW (13)	Sales/Working Capital	Numeric	S JW>5.0
LW=	—	LW (13)	Liabilities/Net Worth (%)	Numeric	S LW=25.0:35.0
PM=	—	PM (13)	Profit Margin (%) ¹⁰	Numeric	S PM>40%
PN=	—	PN (13)	Profit per Employee (Local Currency)	Numeric	S PN="5800.000"
QR=	—	QR (13)	Quick Ratio	Numeric	S QR=1.0:2.0
RA=	—	RA (13)	Return on Assets (%) ¹⁰	Numeric	S RA=5.0:7.0
RQ=	—	RQ (13)	Return on Equity (%) ¹⁰	Numeric	S RQ=9.1:12.0
VT=	—	VT (13)	Inventory Turnover	Numeric	S VT>=75.0
XC=	—	XC (13)	Capital per Employee (Local Currency)	Numeric	S XC>=50.0

² Includes primary and secondary SIC descriptions. Business Description may be non-English.

³ Currency code translations are as follows: AFL Netherlands Antilles Guilder; BFR Belgian Franc; DFL Netherlands Guilder; DKR Danish Krone; DMK German Deutschmark; ESP Portuguese Escudo; EUR Euros; FFR Franch Franc; HKDHong Kong Dollar; IRL Irish Pound (Punt); JYE Japanese Yen; LFT LuxembourgFranc; LIT Italian Lira; NKR Norwegian Krone; PTS Spanish Peseta; SFR SwissFranc; SKR Swedish Krona; UKL United Kingdom Pounds

⁴ The following company registrations are searchable with NO=: Company Registry Office - Ireland, United Kingdom; SIREN - France; Chamber of Commerce - Netherlands, Denmark; Italian Fiscal Code - Italy; Spanish Fiscal Code - Spain; Portuguese Fiscal Code - Portugal.

⁵ Codes are 1987 U.S. Standard Industrial Classification Codes.

⁶ Local SIC Codes in the file searchable using PL= are: NACE codes - Belgium, Italy; APE codes - France; NAF codes - France; SBA codes - Germany.

⁷ EXPAND to see a list of valid terms.

⁸ Codes for province/state are for Italy and Spain only.

⁹ Numeric entries are indexed as complete numbers, rounded down to the two left-most digits. Negative numbers are preceded by a minus sign. Use numeric operators (:,<,>=,etc.) to search range of values, e.g., S BS>=10,000,000 to retrieve all records with base sales of ten million or higher.

¹⁰ Data may be searched with the percent (%) sign (e.g., S EG=100%) or in decimal format (e.g., S EG=1.0).

SPECIAL FEATURES

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK, HELP MAP, HELP DUP online.

LIMIT	/FINANCIAL -- Financial Abstract available	S S1/FINANCIAL
SORT	CA, CG, CN, CO, CR, CX, CY, DC, DN, DP, EM, ER, FA, FC, IB, IV, JW, LD, LI, LW, NI, NO, OP, OY, PC, PD, PM, PN, QR, RA, RE, RQ, SA, SL, ST, TA, TL, UP, WK, XP, YR, ZP	SORT S4/ALL/ST
RANK	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK CO S2
MAP	DC, DN, DP	MAP DN TEMP S4
RD, ID	Remove duplicates (RD) or identify duplicates (ID,IDO).	RD S5

PREDEFINED FORMAT OPTIONS

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	--	Full Record excluding Financials, Executive Names, and Shareholding
3	Medium	Company Name, Address, Telephone Number, Description of Business, SIC Codes and Descriptions, DUNS Corporate Family Linkage, and Executives
4	--	Company Name, Address, Telephone, and Executives
5	Long	Full Record except Financials
6	Short	Company Name, DUNS Number, and Years of Financials
7	--	Company Name, Address, and Financial Ratios
8	--	Company Name, Address, and D-U-N-S Number
9	Full	Full Record with Full Financials
10	--	National Address (excludes country)
12	--	Company Name, Address, and Financials
14	--	Company Name, Address, and Shareholding Information
17	--	Company Name, Address, Banks, Subsidiaries, Branches, and Associated Companies
20	--	International Address (includes country)
30	--	National Address with Executive Name
40	--	International Address with Executive Name

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

REPORT	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options tables. Default table width is 72 characters; use SET H 132 to set maximum table width.	REPORT S2/CO,SA,PC/ALL
USER DEFINED FORMATS	User-defined formats can be specified using the display codes indicated in the Search Options tables.	TYPE S3/CO,SL/1-5
TAG	TAG can be used for tagged fields.	TYPE S3/5/1-10 TAG
DIRECT RECORD ACCESS	DIALOG Accession Number	TYPE 00037397/9 DISPLAY 00139921/CO,SA PRINT 00037397/12

FOR ONLINE HELP:

See HELP FIELDS 523 for searchable fields; HELP FORMAT 523 for output formats; HELP LIMIT 523 for limits; HELP RATES 523 for cost information; HELP SORT 523 for sorts.