

# Gale Group Company Intelligence®

## FILE DESCRIPTION

**Gale Group Company Intelligence®**, a combined directory and company news file published by The Gale Group, contains current address, financial, and marketing information on more than 140,000 private and public U.S. companies and 30,000 international companies. Over 130,000 of the U.S. companies are listed in the eight-volume set of the 1998 *Ward's Business Directory*. The international company directory records are derived from print directories published by Graham & Whiteside Limited of London. The database contains headquarter, single-location, and division information for both U.S. and international companies.

The database also contains up to 10 of the most recent news references on each company found in over 5,000 journals, magazines, and newspapers indexed by The Gale Group. Indication of full-text availability and the location of additional citations are listed in each record.

## SUBJECT COVERAGE

Companies included in Gale Group Company Intelligence are not subject to any minimum revenue criteria. The database covers all types of commercial and industrial companies, more than 90% of which are privately held. Emerging companies reported for the first time in the news are posted in the database as "flash" records within as little as 24 hours. The full company record follows soon after. News stories are obtained from other Gale databases on DIALOG.

## TIPS

### USE /CO OR CO=

to find company names.

### USE /US OR /NONUS

to restrict retrieval to U.S. or non-U.S. companies.

### USE REPORT

to format output in easy-to-read tabular columns.

## DIALOG FILE DATA

Inclusive Dates: Current

Update Frequency: Daily

File Size: 379,319 companies as of January 2006

## CONTACT

Gale Group Company Intelligence is produced by Thomson Gale. Questions concerning Electronic Search Assistance should be directed to:

Thomson Gale

Electronic Search Assistance

27500 Drake Road

Farmington Hills, MI 48331-3535

Phone: 1-800-877-4253, press 5 (US & Canada)

E-Mail: [gale.contentQA@thomson.com](mailto:gale.contentQA@thomson.com)

Questions regarding Technical Support should be directed to:

Thomson Gale

Technical Support

27500 Drake Road

Farmington Hills, MI 48331-3535

Phone: 1-800-877-4253, press 4

Fax: 1-800-676-2345

E-Mail: [gale.technicalsupport@thomson.com](mailto:gale.technicalsupport@thomson.com)

## Sample U.S. Record

DIALOG(R)File 479:Gale Group Company Intelligence(R)  
(c) 2004 The Gale Group. All rts. reserv.

WN= 00124249

/CO, CO= MCA/Universal Home Video

VARIANT NAME: MCA Inc. Home Video and Pay Television Div. - Name Change  
MCA/Universal Home Video - Predicasts Name

MAILING ADDRESS:  
70 Universal City Plz.  
CY=, ST=, ZP= Universal City, CA 91608  
CN= United States

TE= TELEPHONE: 818/777-4300  
FX: (818)777-6419

IN=, /DE DESCRIPTION OF BUSINESS:  
Services: Manufacturer of pre-recorded theatrical and original  
programming video cassettes.

PC=, SC=, /DE PRIMARY SIC:  
7819 Services Allied To Motion Pictures  
SF= SPECIAL FEATURE: Division

UP= ULTIMATE PARENT: Seagram Company Ltd.  
IP= IMMEDIATE PARENT: MCA Inc.

EM= EMPLOYEES: 125 SOURCE: Verification Letter

SA=, TR= REVENUE: \$22.0 M TYPE: OPERATING REVENUE SOURCE: Verification Letter

FISCAL YEAR END: 941231

PO= CHIEF EXECUTIVE OFFICER:  
/NA, NA= Louis Feola; President  
CHIEF FINANCIAL OFFICER:  
Dave Shiba; Senior Vice President, Finance  
HEAD OF MARKETING, SALES:  
Andrew M. Karey; Senior Vice President, Marketing and Sales

PD= REVISION DATE: 950621  
RC= NUMBER OF CITATIONS: 10  
UC= DATE OF LATEST CITATION: 970407  
The high cost of Hollywood. (Seagram's purchase of MCA/Universal)  
Lubove, Seth;La Franco, Robert  
Forbes v159 p44(2) April 7 '97  
Supplier Number: 19234182  
MI File 47  
FULL TEXT AVAILABLE

(. . .)

'Flipper' to be released as sell-through.(MCA/Universal Home Video to  
introduce video recording for sale)(Brief Article)  
Supermarket News v46 p51(1) August 12 '96  
Supplier Number: 18578052  
TI File 148  
FULL TEXT AVAILABLE

ADDITIONAL STORIES IN: NNI File 111, TI File 148, NW File 649, LRI File  
150, MI File 47, AI File 88

## Sample Non-U.S. Record

DIALOG(R)File 479:Gale Group Company Intelligence(R)  
(c) 1997 The Gale Group. All rts. reserv.

WN= 00146369

/CO, CO= Wellcome PLC

AD= ADDRESS:  
Unicorn House, PO Box 129, 160 Euston Rd, London NW1 2BP

Sample Non-U.S. Record (cont'd)

CN= United Kingdom

TEL: 0171-387 4477 CABLE: Tabloid London NW1 TELEX: 8951486 tabloid g  
TELEFAX: 0171-388 3530

/DE DESCRIPTION OF BUSINESS:  
The principal activities of the group are the discovery, development, manufacture and sale of human health care products. Human health care products include ethical and over-the-counter human medicines

IC=,IN=,/DE INDUSTRY CODE / DESCRIPTION:  
0090 Pharmaceuticals

TRADE NAMES:  
Wellcome  
Septrin  
Zovirax  
Zyloric  
Actifed  
Retrovir  
Lanoxicaps  
Lanoxin (. . .)

SUBSIDIARIES:  
COMPANIES: (100% owned unless stated): Wellcome Australia Ltd (Australia)  
Wellcome Austria Pharma GmbH (Austria)  
Burroughs Wellcome & Co (Bangladesh) Ltd (Bangladesh)  
NV Benelupharm-Curia SA (Belgium)  
NV Wellcome SA (Belgium)  
Laboratorios Wellcome-Zeneca Ltda (50%) (Brazil)  
Burroughs Wellcome Inc (Canada)  
Wellcome Danmark A/S (Denmark)  
(. . .)

PRINCIPAL SHAREHOLDERS: The Wellcome Trust Ltd (39.7%)

EM= EMPLOYEES: 17500

SA=, TR= REVENUE: \$3,147.1 M TYPE: Sales SOURCE: VERIFIED BY COMPANY  
DATE OF CONVERSION: 940630 RATE OF CONVERSION: .64842

FINANCIAL INFORMATION:

	30.8.92	30.8.93
	#'000	#'000
Sales turnover	1,762,000	2,040,700
Profit before tax	457,000	667,100
Profit after tax	264,600	426,600
Retained profit	146,300	267,800
Dividends	111,900	149,800
Dividends per share	13.00p	17.30p
Earnings per share net basis	30.10p	48.40p
Share capital	215,200	216,500
Shareholders funds	1,177,400	1,588,800

/NA CHIEF EXECUTIVE OFFICER:  
CHAIRMAN: J W Robb (also Chief Executive)

DIRECTORS / MANAGEMENT BOARD:  
DIRECTORS: Sir Anthony Tennant (Non-Executive Deputy Chairman); J R Precious (Group Finance Director); P R Tracy (President/Chief Executive Burroughs Wellcome Co, USA); Dr D W Barry (Vice President Research, Development and Medical, USA); Dr T M Jones (Director, Research, Development and Medical, UK); K J Merrifield (Group Marketing Director); J M T Cochrane (European Operations Director); Dr G R Cipau (President, Nippon Wellcome KK, Japan); Sir Michael Butler (Non-Executive); J F Lever (Non-Executive); G J Hearne (Non-Executive); C M Thompson (Non-Executive)

SENIOR EXECUTIVES:  
Mrs G M A Gledhill (Secretary); C N Howarth (Director of International Operations)

PRINCIPAL BANKERS: BANKERS: Midland Bank PLC

Copyright: Graham & Trotman Limited

Sample Non-U.S. Record (cont'd)

RC=  
UC=

REVISION DATE: 940506  
 NUMBER OF CITATIONS: 10  
 DATE OF LATEST CITATION: 960500

Robotic handling and storage system at Wellcome has major impact on drug discovery.  
 Industrial Robot v23 p35(3) May-June '96  
 Supplier Number: 18504754  
 TI File 148

The painful path from hostility to synergy. (integrating Wellcome into Glaxo) (Company Profile)  
 Green, Daniel  
 The Financial Times p12(1) April 9 '96  
 Supplier Number: 18208480  
 TI File 148

Patent claims upheld for Genentech's t-PA in Europe.  
 Business Wire p12190087 Dec 19 '95  
 Supplier Number: 17899774  
 NW File 649  
 FULL TEXT AVAILABLE  
 (. . .)

Supplementary reports.  
 The Value Line Investment Survey (Part 3 - Ratings & Reports) v50  
 p1282(11) May 5 '95  
 Supplier Number: 16932364  
 TI File 148

— ADDITIONAL STORIES IN: NNI File 111, TI File 148, MI File 47, NW File 649  
 , HI File 149, AI File 88, MC File 75, LRI File 150

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	—	—	All Basic Index Fields	Word	S MOTION(W)PICTURE?
/CO	CO	CO (32)	Company Name <sup>1</sup>	Word	S WELLCOME/CO
/DE	DE	—	Description of Business, SIC Description, and Industry Description	Word & Phrase	S DIAGNOSTIC(W)REAGENTS/DE S MEDICAL SUPPLIES/DE
/NA	NA	—	Officer Name <sup>1</sup>	Word	S ALISTAIR(1N)FRAME/NA

<sup>1</sup> Searchable in the Basic Index and in the Additional Indexes.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
AD=	AD	—	Address	Word	S AD=(UNICORN(W)HOUSE)
—	AN	—	DIALOG Accession Number		
—	CI	—	Citations(s)		
CN=	CN	CN (16)	Country Name	Phrase	S CN=UNITED KINGDOM
CO=	CO	CO (32)	Company Name <sup>1</sup>	Phrase	S CO=WELLCOME PLC
EM=	EM	EM (11)	Number of Employees	Numeric	S EM>=1K
—	FX	—	FAX, Cable, Telex Access		
IN=	IN	—	Industry Description	Phrase	S IN=HEALTH CARE
IP=	IP	—	Immediate Parent	Phrase	S IP=MCA INC.
NC=	NC	—	NAICS Code	Phrase	S NC=23332
RC=	RC	—	Citation Count	Numeric	S RC=10
SA=	SA	SA (11)	Revenue (Sales)	Numeric	S SA>4M
TR=	TR	—	Type of Revenue	Phrase	S TR=OPERATING REVENUE
UD=	UD	—	Update		
WN=	WN	WN (10)	Company Number	Phrase	S WN=00124250
YR=	YR	—	Year Founded	Phrase	S YR=1903 S YR=APRIL 1ST, 1952
<b>U.S. COMPANY RECORDS ONLY</b>					
CY=	AD	CY (22)	City	Phrase	S CY=UNIVERSAL CITY
EX=	EX	EX (10)	Stock Exchange	Phrase	S EX=NYSE
MC=	MC	MC (6)	SMSA Code	Phrase	S MC=5000
MN=	MN	MN (32)	SMSA Name	Phrase	S MN=MIAMI-HIA?
NA=	NA	—	Officer Name <sup>1</sup>	Phrase	S NA=WERTHEIMER, TOM
PC=	PC	PC (6)	Primary SIC Code	Phrase	S PC=7812

**ADDITIONAL INDEXES (cont'd)**

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
PD=	PD	—	Revision Date	Phrase	S PD=19911119
PO=	—	—	Officer Position <sup>2</sup>	Phrase	S PO=CHIEF EXECUTIVE OFFICER
RS=	RS	—	Record Status	Phrase	S RS=FLASH
SC=	SC	—	Secondary SIC Code	Phrase	S SC=3652
SF=	SF	—	Special Feature	Word	S SF=(PRIVATE(W)DIVISION)
ST=	AD	ST (7)	State	Phrase	S ST=CA
TE=	TE	TE (14)	Telephone Area Code	Phrase	S TE=818
TS=	TS	TS (8)	Ticker Symbol	Phrase	S TS=RVC
UP=	UP	—	Ultimate Parent	Phrase	S UP=MCA INC.
ZP=	AD	ZP (12)	Zip Code	Phrase	S ZP=91608

**NON-U.S. COMPANY RECORDS ONLY**

—	BO	—	Branch Office		
IC=	IC	IC (16)	Industry Code	Phrase	S IC=0500
—	PA	—	Principal Agencies		
—	PB	—	Principal Banker		
—	PS	—	Principal Shareholder		
—	SB	—	Subsidiaries		
—	TN	—	Trade Name		

<sup>2</sup> Entries include: CHIEF FINANCIAL OFFICER; CHIEF EXECUTIVE OFFICER; HEAD OF MARKETING, SALES; HEAD OF MIS, SYSTEMS; and PERSONNEL DIRECTOR.

**SPECIAL FEATURES**

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK, HELP MAP online.

<b>LIMIT</b>	/NONUS -- Non-U.S. Companies /US -- U.S. Companies	S S9/NONUS S S4/US
<b>SORT</b>	CN, CO, EM, MC, PC, PD, SA, ST, TE, YR, ZP	SORT S13/ALL/PC/SA,D PRINT S5/5/1-24/ZP
<b>RANK</b>	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked. Other RANK codes include: DE	RANK AU S3
<b>MAP</b>	AA, CO, SC, TS, WN	MAP CO S2/TEMP

**PREDEFINED FORMAT OPTIONS**

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	Company Number and DIALOG Accession Number
2	--	Full Directory Record except Financials
3	Medium	Company Name, Address, Telephone Number, Descriptors, and SIC information
5	Long	Full Directory Record (no citations)
6	Short	Company Name, Number of Citations, Date of Latest Citation, and Revision Date
7	--	Company Name and Citations
8	--	Company Name, Address, Telephone, and Citation Count
9	Full	Full Record including Citations
10	--	National Address (excludes country)
K	--	KWIC (Key Word In Context) displays a window of text; may be used alone or with other formats

**OTHER OUTPUT OPTIONS**

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

<b>REPORT</b>	Output may be specified in table format using the REPORT command.	REPORT S8/CO,PC,SA/ALL
<b>USER DEFINED FORMATS</b>	User-defined formats may be specified using the display codes indicated in the Search Options tables.	TYPE S3/CO,DE/1-5
<b>TAG</b>	TAG may be used for tagged fields.	TYPE S2/3/1-5 TAG
<b>DIRECT RECORD ACCESS</b>	DIALOG Accession Number	TYPE 00146369/5 DISPLAY 00124250/CO,TE PRINT 00146360/9

**FOR ONLINE HELP:**

See HELP FIELDS 479 for searchable fields; HELP FORMAT 479 for output formats; HELP LIMIT 479 for limits; HELP RATES 479 for cost information; HELP SORT 479 for sorts.