

Healthcare Organizations

FILE DESCRIPTION

Healthcare Organizations, published by Medical Economics Company, consists of three subfiles, searchable in the FS= field: Directory of Healthcare Group Purchasing Organizations™, Directory of Hospital Personnel™, and HMO/PPO Directory™. Healthcare Organizations and its companion file, Medical Device Register (DIALOG File 167), make up a part of the Medical Device Register family of reference products.

Directory of Healthcare Group Purchasing Organizations (HGPO) provides in-depth information on more than 500 group purchasing organizations, which together negotiate over 65% of all healthcare products purchased by hospitals.

Directory of Hospital Personnel (DHP) provides in-depth information on nearly 7,000 hospitals and infirmaries located in the United States.

HMO/PPO Directory (HMO) is a comprehensive reference work that provides information about nearly 2,000 U.S. health maintenance organizations and preferred provider organizations with the key administrative personnel those organizations employ.

Each subfile in the Healthcare Organizations database will be reloaded annually. Every name, fact and figure has been verified to be up to date and accurate at the time of publication.

SUBJECT COVERAGE

Organizations which service the healthcare industry, including the following information from each of the subfiles:

Directory of Healthcare Group Purchasing Organizations: address, phone and fax number of group; names of organization officials; institution information, general description of group with group affiliates; standard vendor proposal requirements; product categories negotiated and types of contracts awarded.

Directory of Hospital Personnel: name, address, and telephone number; names of all top personnel; numbers of interns, residents, nursing students, employees, and licensed and actual beds; and insurance plans accepted.

HMO/PPO Directory: name, address, telephone and fax number; key administrative and purchasing contacts; year

founded; current enrollment; geographic area served; number of affiliated physicians and hospitals; monthly subscriber fees and co-payments; and nonprofit/for-profit status.

TIPS

USE FILE 168

to find directory information on U.S. managed healthcare organizations, such as HMOs, PPOs, hospitals, clinics, and healthcare group purchasing organizations.

USE LIMITS

to search a particular directory.

/DHP (Directory of Hospital Personnel)
/HGPO (Directory of Healthcare Group
Purchasing Organizations)
/HMO (HMO/PPO Directory)

USE RANK

to list organizations in a geographic area.

SELECT ST=MA
RANK CO ALPHA

USE REPORT

to extract selected data from multiple records and display it in tabular form.

REPORT S4/CO,ST,YR,TB/ALL

DIALOG FILE DATA

Inclusive Dates: 1999

Update Frequency: Closed

File Size: 6,500 (DHP)

550 (HGPO)

1,400 (HMO)

CONTACT

Healthcare Organizations is provided by Medical Economics Company. Questions concerning file content should be directed to:

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SAMPLE DIRECTORY OF HEALTHCARE GROUP PURCHASING ORGANIZATIONS RECORD

DIALOG(R)File 168:HEALTHCARE ORGANIZATIONS
(c) 1998 MEDICAL ECONOMICS. All rts. reserv.

AA= 00100506 981
 FS= DIRECTORY OF HEALTHCARE GROUP PURCHASING ORGANIZATIONS
 /CO,CO= Rush Health Systems
 1314 19th Ave.
 CY=,ST=,ZP= Meridian, MS 39301
 CN= United States

TE= TELEPHONE: 601-483-0011
 FAX: 604-482-9311
 CONTACT: Rick Beasley/Dir. Materials Mgmt.

YR= YEAR FOUNDED: 1914
 PA= NO. OF PURCHASING ALLIANCE INSTITUTIONS: 2
 PV= ANNUAL PURCHASE VOLUME: \$16,000,000
 MEMBERSHIP OWNED BY SYSTEM(PROPRIETARY): 2
 MEMBERSHIP MANAGED BY SYSTEM(MGMT GROUP): 0
 MEMBERSHIP BY PURCHASES ONLY(GROUP PURCHASING): 0
 MEMBERSHIP BY PROFIT SHARING(ALLIANCE): 0

TB= TOTAL BEDS: 220
 OP= TOTAL OF OUTPATIENT VISIT: 18,140
 ORGANIZATION TYPE:
 TO= Integrated Delivery Network

INSTITUTION TYPE:
 TY= Private Nonprofit Hospital (PNH); Private Nonprofit Nursing Home (PNNH)

SERVICES PROVIDED:
 SV= Clinical Outcomes Analysis Assistance; Assistance in Cultivating
 Hospital/Physician Relationship; Material Management Bench

ALTERNATE SITE FACILITY PROGRAM:
 CLINICS: 19
 PHYSICIAN GROUP: 1
 PAIN CLINIC: 1
 LABORATORY: 3
 REHABILITATION CLINICS: 1
 HMO: 1
 PPO: 1

BID SPECIFICATION REQUIREMENT DESCRIPTION
 /TX Written or faxed proposals to include list price, discount, net price,
 warranty information, service agreements, delivery charges, and estimated
 deliver time.

OFFICIALS/MANAGEMENT:
 PO=,/NM,NM= Dir. Materials Mgmt. : Beasley, Rick
 PO=,/NM,NM= CFO : Wildman, Darrell
 PO=,/NM,NM= Dir. Pharmacy : Chaney, Becky
 etc. CEO : Stricklund, Wallace
 Mgr. Sales : Davis, Laura
 President : McElroy, J. C. Jr.

SAMPLE DIRECTORY OF HOSPITAL PERSONNEL RECORD

DIALOG(R)File 168:HEALTHCARE ORGANIZATIONS
(c) 1998 MEDICAL ECONOMICS. All rts. reserv.

AA= 00010392 243170
 FS= DIRECTORY OF HOSPITAL PERSONNEL
 /CO,CO= Matagorda County Hospital District
 1115 Ave. G
 CY=,ST=,ZP= Bay City, TX 77414-3540
 CN= United States

TE= TELEPHONE: 409-245-6383
 FAX: 409-245-1525

AB= ACTUAL BEDS: 62 JCAHO APPROVED: Yes
 LB= LICENSED BEDS: 100 NURSING STUDENTS: 0

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SAMPLE DIRECTORY OF HOSPITAL PERSONNEL RECORD (cont'd)

EM= EMPLOYEES: 500 RESIDENTS: 0
TEACHING HOSPITAL: No INTERNS: 0
NURSING SCHOOL: No STUDENTS: 0
REHABILITATION HOSPITAL: No
TH= HOSPITAL TYPE: N/A

ALTERNATE COMPANY NAME:
/CO,CO= Matagorda General Hospital
SUBSIDIARY:
/CO,SB,CO=,SB= Wagner General Hospital

ED= AFFILIATED SCHOOL:
Alvin Community College; Brazasport College; University of Texas; Wharton
County Junior College

PG= PURCHASING GROUP:
Quorum Health Group

SATELLITE TREATMENT CENTER:
Public Health Clinic; WIC Nutrition & Maternal Care; Matagorda House
Healthcare Center(409-245-7800); Family Medical Services Center;
Matagorda House Nursing Home

HG= INSURANCE PLAN ACCEPTED:
Admar Corp.; Aetna; Beech St., Inc.; Blue Choice; Capp Care; Managed
Health Care; Medical Control, Inc.; Most Carriers; Multiplan, Inc.;
Private Health Care PPO; Preferred Health Network; USA Health Network;
(...)

PO=,NM,NM= OFFICIALS/MANAGEMENT:
PO=,NM,NM= Administrator : Baker, Wendell H. Jr.
PO=,NM,NM= Dir. Respiratory Therapy : Johnson, Bill
PO=,NM,NM= Chief Anesthesiology : Kumar, A. M.D.
etc. Dir. Central Supply : Ferriegel, Bill
Chief E/R Svcs. : Sher, Andrew M. M.D.
Chief Staff : Chick, Tom
Chief OB/GYN : Hug, George E. M.D.
Chief Physical Plant : Howe, Clayton
Chief Radiology : Maxcey, Bob R. M.D.
Chief Surgery : Sun, Tom H. M.D.
Chief Pathology : Johnston, Richard R. M.D.
(...)

MANAGED CARE CONTRACT NEGOTIATOR:
Dir. Bus. Dev. : Schable, Mo
Dir. Managed Care : Schable, Mo

SAMPLE HMO/PPO DIRECTORY RECORD

DIALOG(R)File 168:HEALTHCARE ORGANIZATIONS
(c) 1998 MEDICAL ECONOMICS. All rts. reserv.

AA= 00501349 5051
FS= HMO/PPO DIRECTORY
/CO,CO= Tufts Total Health Plan (PPO)
333 Wyman St.
CY=,ST=,ZP= Waltham, MA 02254-9112
CN= United States

TE= TELEPHONE: 617-466-8500; 800-843-1008
FAX: 617-466-8517
CONTACT: David Taylor/Coord. Customer Relations

ALTERNATE COMPANY NAME:
/CO,CO= Tufts Associated Health Plans, Inc.; Tufts Health Plans

YR= YEAR FOUNDED: 1986

TO= FEDERALLY QUALIFIED: Yes
TP= ORGANIZATION TYPE: Non-Profit; IPA
PLAN TYPE: PPO
NO. OF PRIMARY PHYSICIANS: 2,700
NO. OF REFERRAL PHYSICIANS: 6,300

SAMPLE HMO/PPO DIRECTORY RECORD (cont'd)

/GN

PD=,SA=,NI=

PO=,NM,NM=
PO=,NM,NM=
PO=,NM,NM=
etc.

NO. OF ASSOCIATED HOSPITALS: 56
 ENROLLMENT: 700,000
 PRESCRIPTION DRUG BENEFIT: Yes
 FULFILLED IN HOUSE: No
 PHYSICIAN OWNED ORGANIZATION: No

GEOGRAPHICAL AREA COVERED:
 central & eastern MA; southern NH, northern RI.

INCOME STATEMENT:

DATE	REVENUES	NET INCOME
12/31/93	456,064,104	43,781,263
12/31/92	327,615,532	12,439,167
12/31/91	240,302,727	7,562,727
12/31/90	183,560,412	6,924,000
12/31/89	143,530,127	5,176,275

OFFICIALS/MANAGEMENT:
 Dir. Mktg. : St. Sauver, Betty
 Dir. Claims : Arkle, Maureen
 Medical Co-Dir. : Bloomberg, Mark M.D.
 Mgr. Member/Provider Svcs. : Olson, Myra
 President : Leaming, Nancy
 Mgr. Oper. : Arkle, Maureen
 VP Admin. : Moran, Russ
 Administrator : Moran, Russ
 Dir. Provider Unit Mgmt. : Leahy, Marianne
 (...)

AVERAGE MONTHLY FEE PER SUBSCRIBER:
 EMPLOYEE: N/A
 EMPLOYEE & 1 FAMILY MEMBER : N/A
 EMPLOYEE & 2 FAMILY MEMBER : N/A
 MEDICARE: N/A

ANNUAL AVERAGE DEDUCTIBLE PER SUBSCRIBER:
 EMPLOYEE: 200
 EMPLOYEE & 1 FAMILY MEMBER : 500
 EMPLOYEE & 2 FAMILY MEMBER : 500
 MEDICARE: N/A

AVERAGE SUBSCRIBER CO-PAYMENT:
 PRIMARY CARE PHYSICIAN: 5.0
 PRESCRIPTION DRUG: 2.0
 HOME HEALTH CARE: 0
 NURSING HOME: 0
 NON-NETWORK PHYSICIAN: ded
 EMERGENCY ROOM: 25.

MAXIMUM NUMBER OF DAYS COVERED:
 HOME HEALTH CARE: N/A
 NURSING HOME: 100

AVERAGE CLAIM COMPENSATION FEE:
 PHYSICIAN: 1
 HOSPITAL: 1

QUALIFICATIONS NEEDED TO BECOME A NETWORK HOSPITAL OR NURSING HOME:
 JCAHO ACCREDITATION: Yes
 PRE-ADMISSION CERTIFICATION: Yes
 MEDICARE APPROVED: Yes
 STATE LICENSE: Yes
 UTILIZATION REVIEW: Yes
 QUALITY ASSURANCE PROGRAM REQUIRED: Yes

QUALIFICATIONS NEEDED TO BECOME A NETWORK PHYSICIAN
 YEARS OF PRACTICE: N/A
 PRE-ADMISSION CERTIFICATION: Yes

PEER REVIEW TYPE:
 UTILIZATION REVIEW: Yes
 SECOND SURGICAL OPINION: No
 CASE MANAGEMENT: Yes

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SAMPLE HMO/PPO DIRECTORY RECORD (cont'd)

TYPES OF PAYMENT PLANS OFFERED:
 POINT OF SERVICE (POS): Yes
 FEE OF SERVICES (FOS): N/A
 DISCOUNTED FOS: N/A
 COMBINATION OF FOS & POS: N/A
 CAPITATED: N/A

PATIENT COMPLAINTS:
 1989 : 19
 1993 : 13
 1994 : 13
 1990 : 18
 1991 : 14
 1992 : 13

ACCREDITATION/CERTIFICATION:
 AAAHC: N/A
 AAPI: N/A
 JCAHO: N/A
 NCQA: N/A
 URAC: N/A

CATASTROPHIC ILLNESS MAX. BENEFIT: 0.00
 CATASTROPHIC ILLNESS REGULATIONS: N
 ENTERS INTO CONTRACTS WITH REGIONAL COALITIONS: N/A
 DEMAND MANAGEMENT PATIENT INFORMATION SERVICE: No
 PUBLISH AND DISTRIBUTE A REPORT CARD ON YOUR ORGANIZATION: No

SEARCH OPTIONS

BASIC INDEX

SEARCH SUFFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
—	—	—	All Basic Index Fields	Word	S DISCOUNT
/CO	CO	CO (32)	Company Name ¹	Word	S RUSH(W)HEALTH(W)SYSTEMS/CO
/GN	GN	—	Geographical Area Covered ²	Word	S MA/GN
/NM	NM	—	Named Person ¹	Word	S MAUREEN(1N)ARKLE/NM
/SB	SB	—	Subsidiary Company ^{1,2,3}	Word	S WAGNER(W)GENERAL/SB
/TX	TX	—	Text ⁴	Word	S WARRANTY(W)INFORMATION/TX

¹ Searchable in the Basic Index and in the Additional Indexes.

⁴ Available in the Directory of Healthcare Group Purchasing Organizations records.

² Available in the HMO/PPO Directory records.

³ Available in the Directory of Hospital Personnel records.

ADDITIONAL INDEXES

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
AA=	AA	—	Supplier Accession Number	Phrase	S AA=5051
AB=	AB	AB (13)	Number of Actual Beds ³	Numeric	S AB=50:100
—	AD	—	Address		
—	AZ	AZ (11)	DIALOG Accession Number		
CN=	CN	CN (12)	Country Name	Phrase	S CN=UNITED STATES
CO=	CO	CO (32)	Company Name ¹	Phrase	S CO=MATAGORDA COUNTY HOSPITAL DISTRICT
CY=	CY	CY (12)	City	Phrase	S CY=WALTHAM
ED=	ED	—	School Name ³	Phrase	S ED=UNIVERSITY OF TEXAS
—	EL	—	Email Address		
EM=	EM	EM (12)	Number of Employees ³	Numeric	S EM>=500
FS=	FS	—	File Segment	Phrase	S FS="HMO/PPO DIRECTORY"
—	FX	—	Fax Number		
GA=	GA	—	Group Affiliation Name ⁴	Phrase	S GA=HEALTH FUTURE?
HG=	HG	—	Insurance Plan Accepted ³	Phrase	S HG=AETNA?
LB=	LB	LB (15)	Number of Licensed Beds ³	Numeric	S LB>=100
MI=	MI	—	Member Institution Name ⁴	Phrase	S MI=MIAMI VALLEY HOSPITAL
NI=	NI	—	Net Income ²	Numeric	S NI=40M:100M
NM=	NM	—	Named Person	Phrase	S NM=BAKER, WENDELL?
OP=	OP	—	Number of Outpatient Visits ⁴	Numeric	S OP>=15K
PA=	PA	—	Number of Purchasing Alliance Institutions ⁴	Numeric	S PA=1:5
PD=	PD	—	Date of Latest Income Statement ²	Phrase	S PD=199712?
PG=	PG	—	Purchasing Group Name ³	Phrase	S PG=QUORUM HEALTH GROUP

ADDITIONAL INDEXES (cont'd)

SEARCH PREFIX	DISPLAY CODE	REPORT (FIELD LENGTH)	FIELD NAME	INDEXING	SELECT EXAMPLES
PO=	PO	—	Position	Phrase	S PO=VP ADMIN.
PV=	PV	—	Annual Purchase Volume ⁴	Numeric	S PV>=10M
SA=	SA	—	Revenues ²	Numeric	S SA=200M:1B
SB=	SB	—	Subsidiary Company ^{1,2,3}	Phrase	S SB=WAGNER GENERAL HOSPITAL
ST=	ST	ST (12)	State	Phrase	S ST=TX
SV=	SV	—	Member Services ⁴	Phrase	S SV=CLINICAL OUTCOMES ANALYSIS ASSISTANCE
TB=	TB	TB (12)	Total Number of Beds ⁴	Numeric	S TB=200:300
TE=	TE	TE (17)	Telephone Area Code	Phrase	S TE=601
TH=	TH	—	Type of Hospital ³	Phrase	S TH=NON-PROFIT
TO=	TO	—	Type of Organization ^{2,4}	Phrase	S TO=INTEGRATED DELIVERY NETWORK
TP=	TP	—	Type of Plan ²	Phrase	S TP=PPO
TY=	TY	—	Type of Institution ⁴	Phrase	S TY=PRIVATE NONPROFIT HOSPITAL
UD=	—	—	Update	Phrase	S UD=9999
YR=	YR	YR (7)	Year Founded ^{2,4}	Phrase	S YR<1920
ZP=	ZP	ZP (12)	Zip Code	Phrase	S ZP=02254

SPECIAL FEATURES

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK online.

LIMIT	/DHP -- Directory of Hospital Personnel /HGPO -- Directory of Healthcare Group Purchasing Organizations /HMO -- HMO/PPO Directory	S S2/DHP S S3/HGPO S S4/HMO
SORT	CN, CO, CY, EM, ST, ZP	SORT S6/ALL/ZP
RANK	All phrase- and numeric-indexed fields in the Additional Indexes can be ranked.	RANK AU S3

PREDEFINED FORMAT OPTIONS

NO.	DIALOGWEB FORMAT	RECORD CONTENT
1	--	DIALOG Accession Number
2	--	Company Name, Address, Telephone/Fax Numbers, Contact Name, Email, Basic Company Information, and Officials' Names ⁵
3	Medium	Company Name, Address, Telephone/Fax Numbers, Contact Name, Email, and Basic Company Information ⁵
4	--	Company Name, Address, Telephone/Fax Numbers, Contact Name, Email ⁵
5	Long	Full Record except Long Text, Financials, and Officials' Names ⁶
6	Free	Company Name
7	--	Company Name, Address, and Financials ⁶
8	Short	Company Name and Address
9	Full	Full Record
10	--	National Address (excludes country)
20	--	International Address (includes country)
30	--	National Address with Executive Name ⁵
40	--	International Address with Executive Name ⁵
K	--	KWIC (Key Word In Context) displays a window of text; may be used alone or with other formats

⁵ Contact Names are only available in Directory of Healthcare Group Purchasing Organizations records.⁶ Financials are only available in Directory of Healthcare Group Purchasing Organizations and HMO/PPO Directory records.

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP REPORT, HELP UDF, HELP TAG online.

REPORT	Output can be displayed in table format. REPORT codes with field lengths in parentheses are listed in the Search Options table. Default table width is 72 characters; use SET H 132 to set maximum table width..	REPORT S2/CO,AB,LB/ALL
USER DEFINED FORMATS	Display codes listed in the Search Options tables can be used to customize output..	TYPE S2/CO,CY,ST,EM/1-5
TAG	Output can be displayed with tags identifying each display field..	TYPE S3/6,EM/1-5 TAG
DIRECT RECORD ACCESS	If the accession number of a specific record is known, it can be used to display the record directly.	TYPE 00085603/9 PRINT 00095905/9

FOR ONLINE HELP:

See HELP FIELDS 168 for searchable fields; HELP FORMAT 168 for output formats; HELP LIMIT 168 for limits; HELP RATES 168 for cost information; HELP SORT 168 for sorts.