

UBM Industry News™

FILE DESCRIPTION

UBM Industry News™ contains the full text content of 57 leading U.K. business publications. The publications cover a broad range of industrial sectors including engineering, agriculture, construction, food and drink, materials, printing, pharmaceuticals and toiletries, timber, travel industry, and the music business.

In addition to comprehensive, specialist news, the database offers detailed coverage of product launches as well as technical and market-specific feature articles. Company data, market and technology trends, sales charts, cost indices, and commodity prices are also included.

Every covered journal relates to a specific industry, product or technology area. Prepared by specialist editorial teams, the journals contain a wealth of information and a level of detail difficult to track elsewhere, including: companies; products and services; markets; orders and contracts; technological developments; business opportunities; regulation; people and events.

UBM Industry News is fully indexed to help with targeted retrieval of information. Indexing terms include U.S. SIC (1987) codes with matching descriptors linked to over 90 concept descriptors making it easier to identify the discussion points of an article. Countries, geographic regions, companies, trade names, and people are also indexed.

SUBJECT COVERAGE

Coverage of UBM Industry News includes:

- Agriculture
- Building/Construction
- Electronics
- Engineering
- Fire
- Food and Drink
- Health and Safety
- Home furnishings and Interiors
- Housewares
- Materials
- Medical Industry
- Music and Entertainment
- Pharmaceuticals
- Printing and Packaging
- Security
- Sound recording
- Timber
- Travel and Tourism

TIPS

USE FILE 112

to locate business information such as company data, market and technology trends, sales charts, new product launches, cost indices and commodity prices in a wide variety of U.K. industries.

USE SC=

to search by U.S. SIC codes for industries of interest, for example, Hardware Stores,

S SC=5251

USE (L) OPERATOR

to link SIC codes or descriptors to concept descriptors,

S SC=5251(L)EQUITY PRICES

S HARDWARE STORES(L)TABLES

USE RANK

for statistical analysis of a data field such as company name to see which companies are most active in an industry or product group,

S SC=5252; RANK CO

DIALOG FILE DATA

Inclusive Dates: January 1997 to the present

Update Frequency: Daily

File Size: 358,021 records as of November 2003

CONTACT

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SAMPLE RECORD

DIALOG(R)File 112:UBM Industry News
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/TI
JN=
PD=, PY=
LA=, RT=, DT=

00013567 (THIS IS THE FULLTEXT)
Warnings depress Laird
DIY Week , p 6
July 10, 1998
LANGUAGE: English RECORD TYPE: Fulltext DOC. TYPE: Journal
WORD COUNT: 00000766

/LP, /TX

TEXT: by Austin Friars

/TX

A hat trick of profits warnings this quarter has sent Laird spiralling down, despite management's attempts to diminish the bad news. Ahead of the interim figures, the shares were approaching 500p on full-year profits forecasts of L70m. Now the forecasts are cut to L45m and the shares are less than 300p. Takeover rumours are supporting the price but little goodwill remains to support the management.

(. . .)

value of each share falls proportionately. Kingfisher's 2:1 split has reduced the share price from around L10 to around L5, but each shareholder now owns twice as many.

| SHARE MOVEMENTS | | PRICE AT 1998 | | Change on | |
|-----------------------|--|---------------|------|-----------|------|
| AT A GLANCE | SUBSIDIARIES/BRANDS | 6/7/98 | HIGH | LOW | Week |
| Aggregate Industries | Bradstone, Camas, Countryside | 64 | 75 | 49 | -4 |
| Akzo | Crown Berger, Macpherson, Sadolin, Sandtex, Sikkens, Valspar | 3363 | 3427 | 2557 | n/c |
| Aquarius | | 192 | 232 | 160 | n/c |
| (. . .) | | | | | |
| Wyevale | | 307 | 373 | 280 | -7 |
| FTSE 100 Index | | 5088 | 6106 | 5069 | -111 |
| DIY Week Index | | 1950 | 2040 | 1587 | +21 |
| DIY Week Retail Index | | 1875 | 1968 | 1567 | -30 |

SF=

SPECIAL FEATURES: Table

/DE, SC=

SIC CODES/DESCRIPTORS:

- 2679 (Converted Paper Products, NEC) - Equity prices
- 2679 (Converted Paper Products, NEC) - Tables
- 2851 (Paints and Allied Products) - Equity prices
- 2851 (Paints and Allied Products) - Tables
- 308 (Miscellaneous Plastics Products, NEC) - Equity prices
- 308 (Miscellaneous Plastics Products, NEC) - Tables
- 32 (Stone, Clay, and Glass Products) - Equity prices
- 32 (Stone, Clay, and Glass Products) - Tables
- 34 (Fabricated Metal Products) - Equity prices
- 34 (Fabricated Metal Products) - Tables
- 3546 (Power-Driven Handtools) - Equity prices
- 3546 (Power-Driven Handtools) - Tables
- 363 (Household Appliances) - Equity prices
- 363 (Household Appliances) - Tables
- 5211 (Lumber and Other Building Materials) - Equity prices
- 5211 (Lumber and Other Building Materials) - Tables
- 5231 (Paint, Glass, and Wallpaper Stores) - Equity prices
- 5231 (Paint, Glass, and Wallpaper Stores) - Tables
- 5251 (Hardware Stores) - Equity prices
- 5251 (Hardware Stores) - Tables
- 5261 (Retail Nurseries and Garden Stores) - Equity prices
- 5261 (Retail Nurseries and Garden Stores) - Tables

/CO, CO=

COMPANY NAMES: Aggregate Industries ; Akzo ; Aquarius ; Argos ; Black and Decker ; Boots ; Brown and Jackson ; Frederick Cooper ; Country Gardens ; Full Circle ; Glenchewton ; Hampden ; Samuel Heath and Sons ; Hepworth ; Hozelock ; TJ Hughes ; Imperial Chemical Industries (ICI) ; Kalon ; Kenwood ; Kingfisher ; Laird Group ; Lilleshall ; Limelight ; Lionheart ; McKechnie ; Metalrax ; Norcros ; Osborne and Little ; Philips ; Pifco ; Plysu ; Polyhedron ; Polypipe ; RAP Group ; Rentokil Initial ; RMC ; J Sainsbury ; William Sinclair ; Spring Ram ; Eliza Tinsley ; Tomkins ; Tudor ; Vymura ; Wickes ; Williams ; Wolseley ; Wyevale

/GN, GN=

COUNTRY: United Kingdom

/GN, GN=

REGION: EC

SEARCH OPTIONS

BASIC INDEX

| SEARCH SUFFIX | DISPLAY CODE | FIELD NAME | INDEXING | SELECT EXAMPLES |
|-----------------|---------------|--|----------------------------------|---|
| — /CO /DE | — CO DE | All Basic Index Fields Company Name ¹ Descriptor ² | Word Word Word & Phrase | S PROFIT?(W)FORECAST? S AGGREGATE(W)INDUSTRIES/CO S HARDWARE/DE S HARDWARE STORES/DE S HARDWARE STORES(L)EQUITY PRICES S EC/GN |
| /GN | GN | Geographic Name ¹ | Word | S UNITED(W)KINGDOM/GN |
| /LP | LP | Lead Paragraph ³ | Word | S AUSTIN(W)FRIARS/LP |
| /NM | NM | Named Person ¹ | Word | S R(N)HERBERT/NM |
| /TI | TI | Title | Word | S WARNING?(S)LAIRD/TI |
| /TN | TN | Trade/Brand Name ¹ | Word | S ARRID(W)XX(W)ANTIPERSPIRANT/TN |
| /TX | TX | Text | Word | S PRE(W)TAX(W)PROFITS/TX |

¹ Searchable in the Basic Index and in the Additional Indexes.

³ When an author name is given at the beginning of the Text field, it constitutes the Lead Paragraph.

² Also /DF.

ADDITIONAL INDEXES

| SEARCH PREFIX | DISPLAY CODE | FIELD NAME | INDEXING | SELECT EXAMPLES |
|---|--|---|--|--|
| — CO= CS= | AZ CO CS | DIALOG Accession Number Company Name ¹ Corporate Source ⁴ | Phrase Word & Phrase | S CO=AGGREGATE INDUSTRIES S CS=(CHAIRMAN(W)FLOWERS) S CS="CHAIRMAN FLOWERS AND PLANTS?" |
| DT= GN= | DT GN | Document Type Geographic Name ¹ | Phrase Phrase | S DT=JOURNAL S GN=EC S GN=UNITED KINGDOM |
| JN= LA= NM= PD= PY= RT= SC= | JN LA NM PD PY RT SC | Journal Name Language Named Person ¹ Publication Date Publication Year Record Type Standard Industrial Classification (SIC) Code | Phrase Phrase Phrase Phrase Phrase Phrase Phrase | S JN=DIY WEEK S LA=ENGLISH S NM=HERBERT, R S PD=19980710 S PY=1998 S RT=FULLTEXT S SC=5251 S SC=52? |
| SF= — TN= UD= — | SF SO TN — WD | Special Features Source Information ⁵ Trade/Brand Name ¹ Update Word Count | Phrase Phrase Phrase | S SF=TABLE S TN=ARRID XX ANTIPERSPIRANT? S UD=9999 |

⁴ Affiliation of Named Person.

⁵ Display includes Journal Name, Volume, Issue, Pagination, and Publication Date.

SPECIAL FEATURES

For command descriptions, enter HELP LIMIT, HELP SORT, HELP RANK online.

| | | |
|--------------|---|---|
| LIMIT | /ENG -- English-Language Records /FULLTEXT -- Fulltext Present /SHORT -- Word Count of less than 1,000 words /YYYY -- Publication Year /LONG -- Word Count of 1,000 words or more | S S2/ENG S S4/FULLTEXT S S5/SHORT S S3/1998 S S6/LONG |
| SORT | CO, JN, PD, PY, TI | SORT S1/ALL/PY/D SORT S3/ALL/CO |
| RANK | All phrase- and numeric-indexed fields in the Additional Indexes can be ranked. Other RANK codes include: DE | RANK DE RANK CO S2 |

PREDEFINED FORMAT OPTIONS

| NO. | DIALOGWEB FORMAT | RECORD CONTENT |
|-----|---------------------|---|
| 1 | -- | DIALOG Accession Number |
| 2 | -- | Bibliographic Citation, Word Count, and Indexing |
| 3 | Medium | Bibliographic Citation and Word Count |
| 4 | -- | Full Record Tagged |
| 5 | Long | Full Record except Text |
| 6 | Short | Title, Publication Date, and Word Count |
| 7 | -- | Full Record Except Indexing |
| 8 | Free | Title, Publication Date, Word Count, and Indexing |
| 9 | Full | Full Record |
| K | -- | KWIC (Key Word In Context) displays a window of text; may be used alone or with other formats |

OTHER OUTPUT OPTIONS

For an explanation, enter HELP TYPE, HELP UDF, HELP TAG online.

| | | |
|-----------------------------|---|---|
| USER DEFINED FORMATS | User-defined formats can be specified using the display codes indicated in the Search Options tables. | TYPE S3/NM,CO/1-5 PRINT S2/CO,TX/ALL |
| TAG | Output can be displayed with tags identifying each display field.. | TYPE S3/5/1-10 TAG PRINT S2/9/ALL TAG |
| DIRECT RECORD ACCESS | DIALOG Accession Number | TYPE00011005/5 DISPLAY 00006228/TI,LP PRINT 00007777/2. |

FOR ONLINE HELP:

See HELP FIELDS 112 for searchable fields; HELP FORMAT 112 for output formats; HELP LIMIT 112 for limits; HELP RATES 112 for cost information; HELP SORT 112 for sorts.